

# Pay-for-Savings Incentives

The Sponsors of Mass Save<sup>®</sup> provide energy efficiency incentives for incorporating high-performance upgrades into the renovations and additions (R&A) of existing homes, or new construction homes that meet our eligibility requirements within Sponsor service territories.\* Incentives are determined by calculating the amount of electric savings and fuel savings (natural gas, propane, or oil) and comparing the overall performance of the home to that of the average new home in Massachusetts. We call this incentive structure our Pay-for-Savings approach.

- To calculate incentives, HERS raters create a whole-house, energy-use model of your home and compare it against a model of an average Massachusetts home.
- To qualify for incentives, your home must have a minimum of 5% total savings per unit above the average home.
- We enter electric and fuel savings and a total savings percentage into the following formula to determine your incentive:

Single-Family Incentive Calculation	
A	Electric Savings x \$0.50/kWh
B	Fuel Savings x \$50/MMBtu
C	Savings Percentage x \$4,000
Total Participant Incentive	A + B + C
HERS raters receive \$350 for low-rise, single-family projects and a \$350 bonus for units that meet or exceed a 30% total savings percentage. HERS raters receive \$700 for R&A single-family projects and a bonus \$300 when a final blower door test is completed.	

Multi-Family Incentive Calculation	
A	Electric Savings x \$0.50/kWh
B	Fuel Savings x \$50/MMBtu
C	Savings Percentage x \$2,500
Total Participant Incentive	A + B + C
HERS raters receive \$100/unit for low-rise, multi-family homes and a \$100/unit bonus for units that meet or exceed a 30% total savings percentage. HERS raters receive \$100/unit for R&A multi-family homes and a bonus \$300 when a final blower door test is completed.	

- An incentive cap of \$10,000 per unit is applied.
- Homes that receive an ENERGY STAR<sup>®</sup> Homes designation receive an additional incentive: \$100 for a single-family home and \$25/unit for a multi-family home.
- Single-family and multi-family designations are as follows:
  - We define single-family homes as a single-family detached house or each unit in a standalone building with two to four units.
  - Developments that consist of multiple single-family detached homes qualify as single-family units.
  - Developments consisting of multiple buildings that each have two or more units for a total of five or more units qualify as multi-family units.
  - Buildings with five or more units qualify as multi-family units.
- Master-metered buildings are not eligible for multi-family, three stories or less, incentives. However, they may be eligible for multi-family, four stories or more, incentives. Our technical team will evaluate master-metered buildings to determine eligibility. Please contact [multifhr@icf.com](mailto:multifhr@icf.com) with any questions.

\*Specific terms are subject to change from year to year.

WE ARE MASS SAVE<sup>®</sup>:



**Have a question? We are here to help:**

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