

# Domestic Hot Water & Solar Hot Water Heaters

# REQUIREMENTS

## 2017 HEAT Loan Program

### MINIMUM STANDARDS & REQUIREMENTS

#### REQUIREMENTS

1. Replacement domestic hot water and new solar hot water heaters are eligible for financing when they meet the Minimum Standards listed below.
2. Proposal(s) must state the manufacturer, complete model number, and the Energy Factor (EF) of the new hot water equipment.
3. If installing a solar hot water system, submit a copy of the Solar Rating Certification Corporation certificate.
4. Contractor proposals for solar hot water heaters must state the rebate level that the customer will receive from Massachusetts Clean Energy Center (Mass CEC) for the installation of solar hot water systems. Visit MassCEC.com for details.

#### RESTRICTIONS

1. Do-It-Yourself (DIY) installations are NOT eligible for HEAT Loan financing.
2. Solar hot water systems are ONLY for domestic hot water use.
3. Heat pump water heaters are only eligible for financing when replacing an existing electric water heater. Please visit [MassSave.com/hpwh](http://MassSave.com/hpwh) to see the list of makes and models that qualify.

#### MINIMUM EFFICIENCY STANDARDS

REBATE		HOT WATER EQUIPMENT	MINIMUM STANDARDS	
<b>Oil Equipment</b>				
\$500		Indirect Water Heater	Meets MA State Code Requirements	
N/A		Freestanding Water Heater	Energy Factor (EF) $\geq$ .61	
<b>Propane Equipment</b>				
\$500		Indirect Water Heater	Meets MA State Code Requirements	
N/A		Freestanding Water Heater	Energy Factor (EF) $\geq$ .61	
\$800		On-Demand Tankless Water Heater	Energy Factor (EF) $\geq$ .94	
<b>Natural Gas Equipment</b>				
\$400		Indirect Water Heater	Meets MA State Code Requirements	
\$100		Freestanding Water Heater	Energy Factor (EF) $\geq$ .67	
\$500	\$800	On-Demand Tankless Water Heater	Energy Factor (EF) .82	Energy Factor (EF) .94
\$500		Condensing Water Heater	Thermal Efficiency $\geq$ 95%	
<b>Electric Water Equipment</b>				
\$150		Heat Pump Water Heater	Energy Factor (EF) $\geq$ 3, > 55 Gallons	
\$750		Heat Pump Water Heater	Energy Factor (EF) $\geq$ 2.3, < 55 Gallons	
<b>Solar Hot Water Systems</b>				
Contact Mass CEC	Solar Hot Water (solar for DHW only, not for heating)		Collectors must be certified by SRCC	

**IF YOU HAVE QUESTIONS REGARDING HEAT LOAN MINIMUM STANDARDS AND REQUIREMENTS, CONTACT YOUR MASS SAVE HEAT LOAN ADMINISTRATOR.**

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## LOAN PROCESS CHECKLIST



To apply for a HEAT Loan, follow the steps outlined below to obtain a HEAT Loan Authorization Form.

**Review both sides of this sheet:** (Minimum Standards & Requirements page on back.)

Select any MA contractor to do the work. The Mass Save Program recommends the customer verifies that the contractor is licensed and insured. Although not required, Mass Save suggests getting bids from multiple contractors.

### If financing an oil, gas or propane fired hot water heater:

After selecting a contractor, please obtain the following documentation:

1. A signed proposal on contractor letterhead that states the make and complete model number of the new equipment.

### If financing a solar hot water heater:

After selecting a contractor, please obtain the following documentation:

1. A signed proposal on contractor letterhead that states the make and complete model number of the new equipment.
2. Cost of the contractor-applied Mass CEC rebate.

Obtain the SRCC certificate from your contractor to submit with the application.

### If financing an electric heat pump water heater:

After selecting a contractor, please obtain the following documentation:

1. A signed proposal on contractor letterhead that states the make and model number of the new equipment.

Once all of the necessary documentation has been obtained, refer back to the How to Apply insert for information on submitting the application.

**Important Note:** Financing for heat pump water heaters are only eligible with replacement of an existing electric water heater. Please visit [MassSave.com/hpwh](http://MassSave.com/hpwh) to see a list of makes and models that qualify for the Mass Save HEAT Loan Program.



More information, along with a list of Participating Lenders, is available at [MassSave.com/HEATLoan](http://MassSave.com/HEATLoan) and in the HEAT Loan folder.