

# Central Air Conditioners, Central Heat Pumps and Mini-Split Heat Pumps

# REQUIREMENTS

## 2017 HEAT Loan Program

### MINIMUM STANDARDS & REQUIREMENTS

Eligible equipment rebates offered on this form are made available by the Mass Save Heating & Cooling program.

#### REQUIREMENTS

1. Central air conditioning, central heat pumps and mini-split heat pumps must meet all of the following requirements, including the minimum efficiency and performance standards listed in the chart below.
2. The customer is responsible for obtaining a proposal from an Airflow and Charge Check (AC Check) trained contractor for installation of central air conditioners and heat pumps. Mass Save Heating & Cooling trains contractors to install and test equipment to ensure it meets the manufacturer's specifications. For a list of AC Check trained contractors, visit [MassSave.com/Heating-Cooling](http://MassSave.com/Heating-Cooling). For mini-split heat pumps, refer to #4.
3. A copy of the AHRI certificate, or 7-digit AHRI reference number must be submitted with the contractor proposal. This is to be obtained from your AC Check contractor.
4. Mini-split heat pumps do not require a AC Check test and can be installed by any licensed HVAC contractor.
5. Any new duct work associated with the new equipment installation will need to be itemized on the contractor proposal.

#### RESTRICTIONS

1. Do-It-Yourself (DIY) installations are NOT eligible for HEAT Loan financing.
2. Mini-split cooling only units are NOT eligible for HEAT Loan financing or Mass Save Heating & Cooling rebates.
3. Municipal electric customers that heat with gas do not qualify for any electric measures, including central air conditioning, heat pumps and heat pump water heaters.
4. The maximum amount of an electrical panel replacement/upgrade that can be financed is \$500.

#### MINIMUM EFFICIENCY STANDARDS

REBATE	QUALIFYING EQUIPMENT	SEER	EER	HSPF
\$250	Central Air Conditioners	≥ 16	≥ 13	N/A
\$250	Central Heat Pumps	≥ 16	N/A	≥ 8.5
\$500	Central Heat Pumps	≥ 18	N/A	≥ 9.6
\$100 per Indoor Unit	Mini-Split Heat Pumps	≥ 18	N/A	≥ 10
\$300 per Indoor Unit	Mini-Split Heat Pumps	≥ 20	N/A	≥ 12

SEER: Seasonal Energy Efficiency Ratio. EER: Energy Efficiency Ratio is a measure of instantaneous cooling efficiency.  
HSPF: Heating Seasonal Performance Factor.



For more information about the Mass Save Heating & Cooling Program, including Participating Contractors and rebate forms, visit [MassSave.com/Heating-Cooling](http://MassSave.com/Heating-Cooling).

SEE REVERSE SIDE FOR LOAN PROCESS CHECK LIST.

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# Central Air Conditioners, Central Heat Pumps and Mini-Split Heat Pumps

## LOAN PROCESS CHECK LIST



To apply for a HEAT Loan, follow the steps outlined below to obtain a HEAT Loan Authorization Form.



**Review both sides of this sheet:** (Minimum Standards & Requirements page on back).

### If financing a central air conditioning unit or central heat pump:



Select a Mass Save Heating & Cooling AC Check Trained contractor to do the work; A list of AC Check contractors is available at: [MassSave.com/Heating-Cooling](http://MassSave.com/Heating-Cooling). Although not required, Mass Save suggests getting bids from multiple contractors.



After selecting a AC Check Trained contractor, the Mass Save Program recommends the customer verify that the contractor is licensed and insured, before obtaining the following information:

1. A signed proposal on contractor letterhead that states the make and complete model number of the condenser and coils that are being installed (outdoor and indoor units).
2. Matching AHRI Certificate or AHRI reference number obtained from your contractor to be submitted with the proposal.
3. Any new duct work associated with the new equipment installation will need to be itemized on the contractor proposal.

### If financing a mini-split heat pump:



Select any MA contractor to do the work. The Mass Save Program recommends the customer verify that the contractor is licensed and insured. Although not required, Mass Save suggests getting bids from multiple contractors.



After selecting a contractor, please obtain the following documentation:

1. A signed proposal on contractor letterhead stating the make and complete model number of the condenser and coils that are being installed (outdoor and indoor units).
2. Matching AHRI Certificate or AHRI reference number obtained from your contractor to be submitted with the proposal.



View the Qualifying Equipment table on the reverse side of this form to ensure that the system you are financing meets the minimum standards of the program. **Only the equipment that meets the standards in the table is eligible for a rebate and HEAT Loan financing.**



Once all of the necessary documentation has been obtained, refer back to the How to Apply insert for information on submitting the application.



For questions regarding the HEAT Loan Program, contact CLEAResult at 1-800-696-8077. More information, along with a list of Participating Lenders, is available at [MassSave.com/HEATLoan](http://MassSave.com/HEATLoan) and in the HEAT Loan folder.