

Request for Proposal (RFP) Notice

Midstream HVAC, Water Heater, Lab Equipment & Foodservice Distributor Support Services

The NHSaves® Utility Partners and Mass Save® Sponsors (“Sponsors”) are requesting proposals from implementation vendors (“Vendors”) qualified to provide support to plumbing, electrical, heating, ventilation, and air conditioning (“HVAC”), and lab equipment wholesalers and foodservice dealers (“Distributors”) that participate in midstream incentive initiatives (“Initiatives”). Bidders may submit proposals for either MA/NH, or both states.

All services delivered by the selected Vendor will be in support of increasing awareness and participation in the Sponsors’ Residential Heating and Cooling offerings as well as Commercial & Industrial HVAC, Water Heating, Lab Equipment, and Foodservice programs.

The selected vendor will establish individual contracts with each Sponsor. Massachusetts Sponsors include Berkshire Gas, Cape Light Compact, Eversource, Liberty, National Grid, and Unitil. New Hampshire Sponsors include Eversource, Liberty, New Hampshire Electric Co-op (NHEC), and Unitil.

National Grid will be conducting this RFP on behalf of the Program Administrators through an ARIBA e-sourcing platform. If you would like to participate, please email kirsti.demarco1@nationalgrid.com by **March 14, 2024**, to be sent an invitation.

In ARIBA, you will find all the information necessary to navigate through the tool and respond to the RFP. The approximate RFP timeline and assessment process dates are stated below:

RFP issued to Vendors: April 4, 2024

Deadline for bidders (or vendors) to ask questions via ARIBA: April 29, 2024

Final Proposal Submission Deadline: May 3, 2024

Please note that all questions relating to this RFP must be submitted through the ARIBA Sourcing tool using the Messages function to ensure accurate information is provided to all project team members and suppliers, as well as to ensure process consistency. National Grid will ONLY provide information related to this RFP via the Message function. No other communication vehicles will be allowed.