

WE ARE MASS SAVE®:







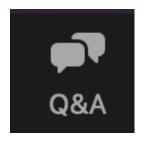






We look forward to hearing from you

Please put all your questions into the questions section with this icon.





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Agenda



WHY BMS & CONTROLS?

PRESCRIPTIVE BMS APPLICATION

CUSTOM CONTROLS AND OPTIMIZATION

EE PROJECT EXAMPLES

DEMAND RESPONSE AND OTHER OPPORTUNITIES

Why BMS & Controls?

Brains of the Building

HVAC, Lighting, Security, Fault Detection Cost Effective Solutions

Increased
Program Funding
Favorable
paybacks, often
low/no cost

Core to Future EE Programs

Optimization, Automation, Data-Driven Solutions Comp Building Mgmt

Essential for optimizing use of individual or portfolio of buildings

Solutions for Every System



OPERATIONAL SYSTEM, 3 YEARS OLD

Retro-Commissioning - Custom

SINGLE EXISTING RTU

Thermostat or Add-on Sequence - Rebate / Prescriptive

EXISTING HVAC SYSTEM WITHOUT A BMS

First Time Installation - Prescriptive

20-YR OLD PNEUMATIC SYSTEM, MANUAL LONG GONE

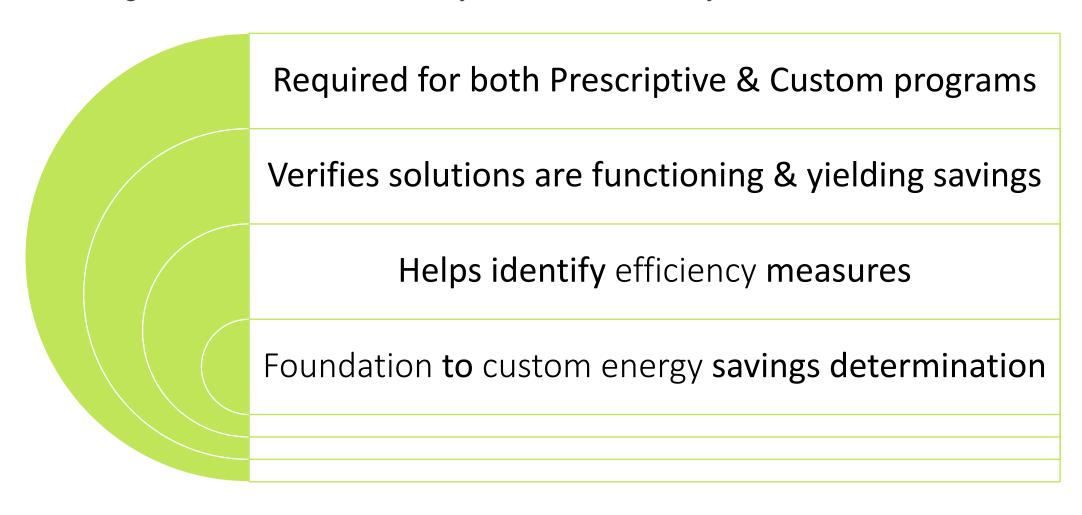
Replacement System - Prescriptive

ADVANCED PROCESS OR LAB CONTROL FOR REDUCING ENERGY

Custom Application

Importance of Trend Analysis

Trending data alone does not identify measures, but analysis of trends can.





Prescriptive Building Management Systems Application

Prescriptive BMS Eligibility

5,000 - 300,000 sq ft space

No process or lab (custom)

Improvement of Existing Systems (add-on or optimize)

System Installation (first time or replacement)

Subscription Based (later 2024)





Eligible Sequences & Equipment

Primary or Secondary HVAC Equipment	System Schedule and Unoccuppled Setbacks ¹	Optimal Start/Stop ¹	Reset Supply Air Static Pressure	Reset Boller Water Temperature	Demand Control Ventilation	Economizer Control (Dry Bulb or Dual Enthalpy)	Reset Supply Air Discharge Temperature	Reset Chilled Water Temperature	Reset Condenser Water Temperature
Cooling: Direct Expansion (DX)	-	-	-	-	Eligible	Eligible	Eligible	-	-
Cooling: Chiller	-	-	-	-	Eligible	Eligible	Eligible	Eligible	Eligible
Pumps and Fans: Constant Volume	Eligible	Eligible	-	-	-	-	-	-	-
Pumps and Fans: Variable Air Volume	Eligible	Eligible	Eligible	-	-	-	-	-	-
Heating: Boiler	Eligible	Eligible ²	-	Eligible ²	Eligible	-	Eligible	-	-
Heating: Furnace	Eligible	Eligible ²	-	-	-	-	-	-	-
Heating: Electric Resistance in AHU	Eligible	Eligible ²	-	-	Eligible	-	Eligible	-	-
Heating: Electric Baseboard	Eligible	Eligible ²	-	-	-	-	-	-	-
Heating: Heat Pump (no back up heat)	-	-	-	-	-	-	-	-	-

1 Not eligible for faciliites occupied 24/7

2 Not eligible for secondary heating equipment with heat pump as primary.

Project Verification

Trend set up for all projects

Data to be collected ~ 20% of projects (3 weeks in 15 to 30 min intervals)

BMS Screenshots

Verification of active sequences

Reviewed to verify operation of sequences

Not for adjusting savings/incentives

Sequences requiring off-season trending

Alternative method of verification Payment not delayed.



Project Submittal

Pre-Approval Documentation

Application, proposal, calc tool, etc. Engage ALL relevant PAs

Prescriptive BMS Calculator

Predicts incentive and savings

Final Approval Documentation

Application, invoices, screenshots, trends (if requested)





Custom Controls & Optimization



Custom Criteria & Measure Examples

- Over 300,000 sq. ft.
- Process, lab, complex load
- Custom sequences
- Energy Recovery
- Pumping Schemes
- Airflow Reduction
- Chiller Optimization



Project Development

Identify Opportunity

Program Guidance

Development Support

Incentivize & Implement

- Customer
- Contractor
- Scoping Study (up to 100%)*

- Kickoff Meeting
- Program Path

- Streamlined
- Technical
 Assistance &
 Calculation
 Development (25%-100% support)*
- Select Scope
- Incentive Offer*
- Implement Solution(s)
- Savings Validation and M&V (trending)

* Mass Save Funding Available





ENGAGE CUSTOMER AND TA VENDOR

Kickoff meeting | Discuss expectations

DETERMINE SCOPE OF WORK

Review proposal with customer and discuss funding

SITE VISIT

Data collection and documenting baseline

TA STUDY REPORT AND FINDINGS TA

Detailed list of ECMs with cost and savings/incentives

POST INSPECTION AND COMMISSIONING

Confirm installation and review additional data



EE Project Examples





Prescriptive – Confirm Implemented <u>Sequences</u>

Prescriptive Project	Measures	Implement Measures	Rebate	~ Savings kWh/yr	~ Savings Therms
3-Story Building RTUs		System Schedules and Unoccupied Setbacks, Optimal Start/Stop, Demand Control Ventilation, Economizer	\$29,485	102,767	N/A
Middle School BMS	Tool outlines savings and rebate based on prescribed sequence outcomes		\$72,000	83,623	4,092
Hotel (Comp, NG Gas)			\$85,279	77,360	2,193

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Custom – Confirm Implemented Savings

Custom Project	Identify Measures and Savings	Measures	Implement Measures	Rebate	Savings kWh/Yr	Savings Therms
Medical Facility	\$3,350 (Scoping) \$6,000 (TA)	information and documentation; Rebate tied to post-installation	airflow set-backs for unoccupied and weekend; air flow reduction for selected zones	\$43,552	1,047,329	N/A
University			airflow reduction, repair actuators, optimize DAT; static pressure reset; economizer RCx	\$176,000	480,000	40,000

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Other Existing Building EE & Optimization Opportunities

- Active Demand Response
- Lighting Controls
- Comprehensiveness

 Don't Forget the Building Envelope!



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Questions?



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