

SAVE ENERGY WITH HIGH-EFFICIENCY EQUIPMENT

2017

COMMERCIAL & INDUSTRIAL NATURAL GAS EQUIPMENT REBATES

Rebates are provided to reduce the cost difference between standard efficiency and high-efficiency equipment

- High-Efficiency Heating Equipment
- After Market Boiler Reset Controls
- Programmable & Wireless Thermostats
- Steam Traps
- Shower Heads
- Faucet Aerators



FINANCING AVAILABLE

GasNetworks
Energy saving solutions from your local gas company

ENERGY EFFICIENCY PROGRAM ADMINISTRATORS



800-232-0672
www.BerkshireGas.com
efficiency@berkshireGas.com



1-800-797-6699
www.Capelightcompact.org
efficiency@capelightcompact.org

Columbia Gas
of Massachusetts

A NiSource Company
1-800-232-0120
www.ColumbiaGasMA.com
efficiency@columbiagasma.com

EVERSOURCE

1-844-887-1400
www.eversource.com
efficiencyma@eversource.com

 **Liberty Utilities**

1-508-324-7811
www.libertyutilities.com
efficiency@libertyutilities.com

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HERE WITH YOU. HERE FOR YOU.

1-800-843-3636
www.nationalgridus.com
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1-888-301-7700
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SAVE ENERGY WITH HIGH-EFFICIENCY EQUIPMENT

2017 NATURAL GAS COMMERCIAL REBATES

APPLICATION INSTRUCTIONS

1. If you are interested in financing your project, please contact your energy efficiency program administrator to discuss terms and eligibility prior to purchasing your qualifying equipment. Further information can be found on www.masssave.com/financing.
2. Have a licensed heating contractor or plumber install eligible equipment. Must be installed between 1/1/2017 - 12/31/2017.
3. Apply online at www.MassSave.com/Rebates or complete this application. If you have questions, call 800-232-0672.
4. Your submission must include the following;
All are required to process application.
 - Completed and Signed Application
 - A copy of the pre-approval rebate letter (if applicable)
 - Manufacturer's technical specification sheets ("cut sheets") for each type of eligible equipment purchased
 - Copy of a dated work order / invoice / receipt that identifies:
 - Equipment or Measure Installed
 - Contractor
 - W-9 Form with Tax ID number
(National Grid customers only)
 - Manufacturer
 - Contractor Address
 - Model & Serial Number
 - Equipment & Installation Costs
5. If not submitting online, mail the signed rebate form with attached documentation to;
Mass Save Rebates - GasNetworks, 40 Washington Street, Suite 2000, Westborough, MA 01581

Program Details: This rebate program applies to equipment purchased and installed between January 1, 2017 and December 31, 2017. Applications must be postmarked within 60 days from installation date. Please allow 6-8 weeks processing time.

Reminder: Retain a copy of the completed rebate form for your records.

2017 High-Efficiency Natural Gas Equipment Rebates

HEATING EQUIPMENT					
CONDENSING BOILERS	RATING	REBATE	INFRARED HEATERS	RATING	REBATE
1701 to 2000 MBH	90% Thermal Efficiency or greater	\$10,000	All Sizes	Low Intensity	\$750
1000 to 1700 MBH	90% Thermal Efficiency or greater	\$7,500	INTERGRATED CONDENSING BOILER / WATER HEATER WITH ON-DEMAND HOT WATER	RATING	REBATE
500 to 999 MBH	90% Thermal Efficiency or greater	\$4,000			
301 to 499 MBH	90% Thermal Efficiency or greater	\$2,000			
Up to 300 MBH	95% AFUE* or greater	\$1,500			
Up to 300 MBH	90% AFUE* or greater	\$1,000			
			<i>Must be considered one unit by manufacturer.</i>		
FURNACE	RATING	REBATE	CONDENSING UNIT HEATER	RATING	REBATE
Up to 150 MBH	97% AFUE* or greater & ECM motor	\$600	Up to 300 MBH	90% Thermal Efficiency or greater	\$750
Up to 150 MBH	95% AFUE* or greater & ECM motor	\$300			
OTHER MEASURE EQUIPMENT					
AFTER MARKET BOILER RESET CONTROLS		\$225	STEAM TRAPS		\$ 50
WIRELESS ENABLED THERMOSTATS		up to \$ 100	SHOWER HEADS		1.75 GPM or less up to \$ 20
PROGRAMMABLE THERMOSTATS		up to \$ 25	FAUCET AERATORS		1.5 GPM or less up to \$ 8

* AFUE = Annual Fuel Utilization Efficiency, MBH levels are based on the unit's input. Equipment must meet program guidelines, rebates are given on a per-unit basis not to exceed purchase price.



Mass Save® and GasNetworks® are proud partners of ENERGY STAR®



A LIST OF QUALIFYING HEATING EQUIPMENT IS AVAILABLE AT www.ahridirectory.org | 800-232-0672

NATURAL GAS COMMERCIAL APPLICATION

To check on the status of your rebate please visit <https://www.MassSave.com/Rebates>



ACCOUNT HOLDER INFORMATION (Account Number must match Installation Address)

Form must be completed in its entirety.

BERKSHIRE GAS #

COLUMBIA GAS OF MASSACHUSETTS # EVERSOURCE (MA only) #

LIBERTY UTILITIES (MA only) #

NATIONAL GRID GAS (MA only) # - UTILITY REPRESENTATIVE NAME _____

UNITIL GAS (MA only) # -

ACCOUNT HOLDER'S/COMPANY NAME _____ TELEPHONE _____

ACCOUNT HOLDER'S TAX ID# _____ COMPANY TYPE: INCORPORATED NOT INCORPORATED EXEMPT

INSTALLED STREET ADDRESS _____ CITY _____ STATE _____ ZIP _____

CONTACT PERSON _____ EMAIL _____

BUILDING TYPE (SELECT ONE)

- | | | | | | |
|--|--|---|--|---------------------------------------|---------------------------------------|
| <input type="checkbox"/> Assembly | <input type="checkbox"/> Fast Food | <input type="checkbox"/> Hotel | <input type="checkbox"/> Multi Story Retail | <input type="checkbox"/> Religious | <input type="checkbox"/> Small Retail |
| <input type="checkbox"/> Automobile | <input type="checkbox"/> Full Service Restaurant | <input type="checkbox"/> Large Refrigerated Space | <input type="checkbox"/> Multifamily High Rise | <input type="checkbox"/> K-12 Schools | <input type="checkbox"/> University |
| <input type="checkbox"/> Big Box | <input type="checkbox"/> Grocery | <input type="checkbox"/> Large Office | <input type="checkbox"/> Multifamily Low Rise | <input type="checkbox"/> Small Office | <input type="checkbox"/> Warehouse |
| <input type="checkbox"/> Community College | <input type="checkbox"/> Heavy Industrial | <input type="checkbox"/> Light Industrial | <input type="checkbox"/> Other _____ | | |
| <input type="checkbox"/> Dormitory | <input type="checkbox"/> Hospital | <input type="checkbox"/> Motel | | | |

PROJECT TYPE (SELECT ONE)

- | | | | |
|--|--|---|---|
| <input type="checkbox"/> Change in the use or Function of the Building Space | <input type="checkbox"/> New Building | <input type="checkbox"/> Expansion of an Existing Building | <input type="checkbox"/> Planned Replacement of Equipment |
| <input type="checkbox"/> New Equipment for New Process or Expanded Operation | <input type="checkbox"/> Renovation of Existing Building | <input type="checkbox"/> New Controls for Improved Operations | <input type="checkbox"/> Replacement of Failed Equipment |
| <input type="checkbox"/> Fuel Conversion | | | |

ELECTRIC UTILITY INFORMATION (Required for an ECM Furnace and Wireless Thermostat Rebates Only)

EVERSOURCE (MA only) #

Municipal Electric Company

NATIONAL GRID ELECTRIC (MA only) # -

UNITIL ELECTRIC # -

PAYEE INFORMATION

Choose One: Account Holder Lender Vendor/Installer Landlord

If payee information is different from account holder information and the gas utility provider is National Grid, additional processing time will be needed for payee verification.

PAYEE/COMPANY NAME _____ TELEPHONE _____

ADDRESS _____ CITY _____ STATE _____ ZIP _____

CONTACT PERSON _____ EMAIL _____

CONTRACTOR INFORMATION

Contractor Information is also required to be on the Installation Invoice.

CONTRACTOR NAME _____ TELEPHONE _____

ADDRESS _____ CITY _____ STATE _____ ZIP _____

CONTACT PERSON _____ EMAIL _____

ACCEPTANCE OF TERMS

I hereby request a rebate for the equipment listed. Attached are copies of all receipts or invoices. I have read and agree to the Terms and Conditions on the reverse of this form. I certify that a licensed contractor has installed the listed equipment (when applicable) in accordance with Program Guidelines and Terms and Conditions. I certify that I have seen the Energy Efficient Measures that have been installed and I am satisfied with their installation.

DATE _____ PRINT NAME _____ AUTHORIZED SIGNATURE

The Customer must send a complete, signed rebate form along with copy of dated receipts and any other required information or documentation to the Program Administrator within sixty (60) days from installation date.

2017 NATURAL GAS COMMERCIAL APPLICATION

THE SAME INFORMATION MUST ALSO BE INCLUDED ON YOUR INVOICE.

MEASURE INFORMATION - HEATING EQUIPMENT								
Type of Equipment	Date Installed	Manufacturer	Model Number	Rating (THERMAL EFFICIENCY, AFUE OR ENERGY FACTOR)	MBH Input Size	Installed Cost	*Qty Installed	*Rebate Amount
Condensing Boiler 1701 to 2000 MBH 90% Thermal Efficiency or greater \$10,000	/ /							
Condensing Boiler 1000 to 1700 MBH 90% Thermal Efficiency or greater \$7,500	/ /							
Condensing Boiler 500 to 999 MBH 90% Thermal Efficiency or greater \$4,000	/ /							
Condensing Boiler 301 to 499 MBH 90% Thermal Efficiency or greater \$2,000	/ /							
Condensing Boiler up to 300 MBH 95% AFUE* or greater \$1,500	/ /							
Condensing Boiler up to 300 MBH 90% AFUE* or greater \$1,000	/ /							
ECM Furnace up to 150 MBH 97% AFUE* or greater & ECM Motor \$600	/ /							
ECM Furnace up to 150 MBH 95% AFUE* or greater & ECM Motor \$300	/ /							
Condensing Unit Heater up to 300 MBH 90% Thermal Efficiency or greater \$750	/ /							
Infrared Heater (Low Intensity) \$750	/ /							
Integrated Condensing Boiler/Water Heater with On-Demand Hot Water Minimum AFUE Rating of 95% \$1,600	/ /							
Integrated Condensing Boiler/Water Heater with On-Demand Hot Water Minimum AFUE Rating of 90% \$1,200	/ /							

* PROJECTS THAT ARE EXPECTED TO EXCEED 10 OF THE SAME UNITS AND / OR \$25,000 IN REBATES WILL REQUIRE PRE-APPROVAL FROM YOUR GAS COMPANY. CONTACT MASSAVEREBATES@EFI.ORG

MEASURE INFORMATION - OTHER EQUIPMENT							
Type of Equipment	Date Installed	Manufacturer	Model Number	Size of Unit Controlled (BTU)	Installed Cost	*Qty Installed	Rebate Amount
After Market Boiler Reset Controls \$225	/ /						
Steam Traps \$50	/ /						
Shower Heads up to \$20	/ /						
Faucet Aerators up to \$8	/ /						

* PROJECTS THAT ARE EXPECTED TO EXCEED 50 STEAM TRAPS WILL REQUIRE PRE-APPROVAL FROM YOUR GAS COMPANY. CONTACT MASSAVEREBATES@EFI.ORG

FOR THERMOSTAT REBATES, PLEASE ANSWER THE FOLLOWING QUESTIONS:

MEASURE INFORMATION - THERMOSTAT REBATES							
Type of Equipment	Installed Date	Manufacturer	Model Number	Does the Thermostat Control Air Conditioning?	Purchase/Installed Cost	Qty Installed	Rebate Amount
Programmable Thermostat up to \$25	/ /			<input type="checkbox"/> Yes <input type="checkbox"/> No			
Wireless Enabled Thermostat up to \$100	/ /			<input type="checkbox"/> Yes <input type="checkbox"/> No			

Customers with central AC must provide Serial Number and MAC Address to be eligible for additional offerings.

SERIAL NO. _____ MAC ADDRESS _____

ANTICIPATED \$
TOTAL REBATE:

TERMS AND CONDITIONS

1. Definitions

- (a) "Program Administrator" means Berkshire Gas, Columbia Gas of Massachusetts, Eversource (MA only), Liberty Utilities (MA only), National Grid Gas (MA only), or Until (MA only), as applicable.
- (b) "Customers" are commercial natural gas customers in Massachusetts on a qualifying rate code.
- (c) "Rebate" means those payment(s) made by the Program Administrator to Customers pursuant to the Program and these Terms and Conditions.
- (d) "Program" means the energy efficiency program offered by the Program Administrator to Customers.
- (e) "EEMs" are those energy efficiency measures described in the Program Materials or other custom measures that may be approved, in writing, by the Program Administrator.
- (f) "Program Materials" means the documents and information provided by the Program Administrator specifying the qualifying EEMs, technology requirements, costs and other Program requirements.

2. Customer Eligibility

- (a) You must be an eligible Natural Gas Customer of a Program Administrator to participate and qualify for a Rebate.
- (b) Equipment purchases and installations made between January 1, 2017 and December 31, 2017 are eligible for Rebates.
- (c) Equipment must be installed by a licensed heating or plumbing contractor at the Customer's address listed on the rebate form.
- (d) The Customer must send a complete, signed rebate form along with original dated receipts and any other required information or documentation to the Program Administrator within sixty (60) days from installation date.

3. Installation Verification

The Program Administrator is not obligated to pay any Rebate until the Program Administrator has performed a satisfactory pre-installation inspection (unless the Program Materials state such pre-inspection is not required) and post-installation verification of the installation. The Program Administrator or its representatives, reserve the right to perform pre- and post- installation monitoring and inspection of the installed equipment for a three year period following the completion of the installation in order to determine the energy savings. If the Program Administrator determines that any EEMs were not installed in accordance with program requirements, the Program Administrator shall have the right to require modifications before having the obligation to make any Rebate payments. To the extent applicable, the Program Administrator may, at its sole discretion, withhold payment of any Rebate until Program Administrator verifies that the Customer has received, as appropriate, final drawings, operation and maintenance manuals, operator training, and the Program Administrator has received documentation detailing the installation of the EEMs in accordance with these Terms and Conditions and the Program Materials. The Customer shall provide access and information to the Program Administrator and reasonably cooperate in good faith with the Program Administrator regarding such activity. The Customer understands that the scope of the review by the Program Administrator does not include any kind of safety, code, or other compliance review or inspection. Maximum rebate amount cannot exceed purchase price.

4. No Warranties or Representations

- (a) TO THE FULLEST EXTENT ALLOWED BY LAW, THE PROGRAM ADMINISTRATOR DOES NOT ENDORSE, GUARANTEE, OR WARRANT ANY CONTRACTOR, MANUFACTURER OR PRODUCT, AND THE PROGRAM ADMINISTRATOR MAKES NO WARRANTIES OR GUARANTEES IN CONNECTION WITH ANY PROJECT, OR ANY SERVICES PERFORMED IN CONNECTION HERewith OR THEREWITH, WHETHER STATUTORY, ORAL, WRITTEN, EXPRESS, OR IMPLIED, INCLUDING, WITHOUT LIMITATION, WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. THIS DISCLAIMER SHALL SURVIVE ANY CANCELLATION, COMPLETION, TERMINATION OR EXPIRATION OF THE CUSTOMER'S PARTICIPATION IN THE PROGRAM. CUSTOMER ACKNOWLEDGES AND AGREES THAT ANY WARRANTIES PROVIDED BY ORIGINAL MANUFACTURERS', LICENSORS', OR PROVIDERS' OF MATERIAL, EQUIPMENT, OR OTHER ITEMS PROVIDED OR USED IN CONNECTION WITH THE PROGRAM UNDER THESE TERMS AND CONDITIONS, INCLUDING ITEMS INCORPORATED IN THE PROGRAM, ("THIRD PARTY WARRANTIES") ARE NOT TO BE CONSIDERED WARRANTIES OF THE PROGRAM ADMINISTRATOR AND THE PROGRAM ADMINISTRATOR MAKES NO REPRESENTATIONS, GUARANTEES, OR WARRANTIES AS TO THE APPLICABILITY OR ENFORCEABILITY OF ANY SUCH THIRD PARTY WARRANTIES. THE TERMS OF THIS SECTION SHALL GOVERN OVER ANY CONTRARY VERBAL STATEMENTS OR LANGUAGE APPEARING IN ANY PROGRAM ADMINISTRATOR'S OTHER DOCUMENTS.
- (b) Neither the Program Administrator nor any of its employees or contractors is responsible for determining that the design, engineering or installation of the EEMs is proper or complies with any particular laws, codes, or industry standards. The Program Administrator does not make any representations of any kind regarding the benefits or energy savings to be achieved by the EEMs or the adequacy or safety of the EEMs.
- (c) Customer acknowledges and agrees that it is solely responsible (directly-based on its own judgment or indirectly-based on the advice of its independent expert, not the Program Administrator) for all aspects of the EEMs and related work including, but not limited to: selecting the equipment; selecting contractors to perform the work; inspecting the work and the equipment; ensuring that the equipment is in good working order and condition; ensuring that the equipment is of the manufacture, design specifications, size and capacity selected by the Customer and that the same is properly installed and suitable for Customer's purposes; and determining if work was properly performed and meets Program requirements and applicable laws, regulations and codes.
- (d) Customer agrees and acknowledges that Program Administrator is not a manufacturer of, or regularly engaged in the sale or distribution of, or an expert with regard to, any equipment or work.
- (e) The provisions of this Section 4 shall survive the termination, cancellation or completion of the Customer's participation in the Program.

5. Changes to High-Efficiency Equipment Rebate Program

The Customer understands that the Program is subject to change by the Program Administrator, at its sole discretion, without prior notice to the Customer. The Customer further understands that Rebate offers may increase or decrease at any time.

6. Tax Liability

Participants in the Program may be subject to tax liability for the value of goods and services received through the Program pursuant to state or federal income tax codes. The Program Administrator and the rebate administrator are not responsible for any tax liability which may be imposed as a result of receipt of the Rebates provided by the Program Administrator to the Customer.

7. Indemnification

The Customer shall indemnify, defend and hold harmless Program Administrator, its affiliates and their respective contractors, officers, directors, employees, agents, representatives from and against any and all claims, damages, losses and expenses, including reasonable attorneys' fees and costs incurred to enforce this indemnity, arising out of, resulting from, or related to the Program or the performance of any services or other work in connection with the Program ("Damages"), arising directly or indirectly out of or in connection with the installation or related services and material or caused or alleged to be caused in whole or in part by any actual or alleged act or omission of the Customer, any contractor, subcontractor, agent, third party, or anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable. The provisions of this Section 7 shall survive the termination, cancellation or completion of the Customer's participation in the Program.

8. Limitation of Liability

To the fullest extent allowed by law, the Program Administrator's liability shall be limited to paying approved Rebates in accordance with these Terms and Conditions and the Program Materials. The Program Administrator and its affiliates and their respective contractors, officers, directors, employees, agents, representatives shall have absolutely no liability to the Customer or any other party for any other obligation. In no event, whether as a result of breach of contract, tort (including negligence and strict liability), or any other theory of recovery shall the Program Administrator be liable in connection with this Agreement or the Program for any or all special, indirect, incidental, penal, punitive or consequential damages of any nature whether or not (i) such damages were reasonably foreseeable or (ii) the Program Administrator was advised or aware that such damages might be incurred. The provisions of this Section 8 shall survive the termination, cancellation or completion of the Customer's participation in the Program.

9. Release

To the fullest extent allowed by law and as part of the consideration for participation in the Program, the Customer waives and releases the Program Administrator and its affiliates from all obligations (other than payment of a Rebate(s)), and for any liability or claim associated with the EEMs, the performance of the EEMs, the Program and associated work or items, or these Terms and Conditions. The provisions of this Section 9 shall survive the termination, cancellation or completion of the Customer's participation in the Program.

10. Rebate Amounts

The Program Administrator shall provide Rebate(s) for approved equipment up to the rebate amount indicated in the Customer's application. Projects greater than ten (10) or more of the same units and/or \$25,000 in Rebates require pre-approval from the Program Administrator for rebate funds to be reserved.

11. Monitoring and Inspection

The Program Administrators or its representatives, reserve the right to perform pre- and post- installation monitoring and inspection of the installed equipment for a three year period following the completion of the installation in order to determine the energy savings. The Customer shall provide access and information to the Program Administrator and cooperate with the Program Administrator regarding such activity. The scope of the review by the Program Administrator does not include any kind of safety, code, or other compliance review or inspection. The provisions of this Section 11 shall survive the termination, cancellation or completion of the Customer's participation in the Program.

12. Miscellaneous

- (a) Paragraph headings are for the convenience of the parties only and are not to be construed as part of these Terms and Conditions.
- (b) If any provision of these Terms and Conditions is deemed invalid by any court or administrative body having jurisdiction, such ruling shall not invalidate any other provision, and the remaining provisions shall remain in full force and effect in accordance with their terms.
- (c) These Terms and Conditions shall be interpreted and enforced according to the laws of the Commonwealth of Massachusetts.
- (d) In the event of any conflict or inconsistency between these Terms and Conditions and any Program Materials, these Terms and Conditions shall be controlling.
- (e) Except as expressly provided herein, there shall be no modification or amendment to these Terms and Conditions or the Program Materials unless such modification or amendment is in writing and signed by a duly authorized officer of the Program Administrator.
- (f) The provisions of Sections 4, 6, 7, 8, 9 and 11 and any other provision that specifies by its terms that it survives termination, shall survive the termination or expiration of the Customer's participation in the Program.
- (g) Counterpart Execution; Scanned Copy. Any and all agreements and documents requiring signature related to the Program may be executed in several counterparts, each of which, when executed, shall be deemed to be an original, but all of which together shall constitute one and the same instrument. A scanned or electronically reproduced copy or image of such agreements and documents bearing the signatures of the parties shall be deemed an original and may be introduced or submitted in any action or proceeding as competent evidence of the execution, terms and existence of such agreements and documents notwithstanding the failure or inability to produce or tender an original, executed counterpart of the same and without the requirement that the unavailability of such original, executed counterpart of the same first be proven.

13. Rebate Payment

Pending approval, we will process and mail the rebate within **6-8 weeks** of receipt of the properly completed and signed application.

14. Payments Assignable to a Third Party

- (a) The Customer may request that the incentive be paid directly to a third party by so indicating in the Program Application. Notification of third party payment will be sent to the Customer ("Account Holder") upon submission of the Program Application for the purpose of customer confirmation.
- (b) If no payment choice is made, the Company will send the incentive payment directly to the Customer ("Account Holder") at the address indicated in the Program Application. If payee information is different from account holder information and the gas utility provider is National Grid, additional processing time will be needed for payee verification.

15. Financing Option

Pre-approved custom and prescriptive projects are eligible for 3rd party financing by a 3rd Party Lender. 1. Lender to qualify customer. 2. Invoicing monthly loan payment will be administered by 3rd Party Lender. 3. Interest rate on 3rd party loans is set at prime plus 100 basis points with a 6.25% minimum rate. 4. Scheduled interest payments on the loan will be pre-paid by the local utility or energy efficiency provider in lieu of a portion of the Mass Save Incentive or rebate. If rebate is not sufficient to pay the interest, customer must pay the additional amount indicated to the lender.

16. By your Signature and Acceptance of Energy Efficiency Incentive(s)

You acknowledge that the data collected through the use of the wireless enabled thermostat may be shared with your electric and/or gas distribution company.

17. Electric Benefits

Other than the energy savings realized by Customer, Customer agrees that Program Administrator has the unilateral right to apply for any credits or payments resulting from the Program or equipment. Such credits and payments include but are not limited to: (a) ISO-NE capacity payments, (b) other electric or natural gas capacity and avoided cost payments or credits, (c) environmental credits, and (d) payments from demand response programs. Customer further agrees Customer will not file for such payments or credits either directly or indirectly, and will not consent to any other third party's right to such payments or credits. This right is irrevocable for the life of the equipment unless the Program Administrator provides written consent.