

Maximize your savings.



Upgrading to high-efficiency commercial HVAC equipment is easy.

No matter the size of your business or property, upgrading to high-efficiency commercial HVAC equipment lowers your operating costs and saves you energy over the long term.

How to participate:

- 1 Determine your HVAC needs.**
Contact your contractor to find the heating and cooling solutions that are right for you.
- 2 Find a participating distributor.**
Visit MassSave.com/CI-HVAC and search for participating distributors near you using our online tool. Receive an instant discount off eligible equipment.
- 3 Install new equipment and start saving.**
Let the benefits of your high-efficiency equipment purchase work for you and enjoy long-lasting savings for your business.






High-efficiency equipment:

- Extends life span and requires **less maintenance** than traditional systems
- Regulates on-off cycles more efficiently so you use **less energy**
- Creates even and consistent temperatures for **added comfort**
- Conserves energy and **reduces** your environmental impact

To learn more about savings in Massachusetts, visit

MassSave.com/CI-HVAC

Why it matters:

-  **40%** of the average commercial building's energy costs are related to heating, cooling and ventilation—equal to approximately 7% of total operating expenses.
-  **Improved comfort** and air quality lead to happier employees and more returning customers.
-  The average commercial customer saves **\$2,600** over the lifetime of their new equipment when they choose to upgrade.

WE ARE MASS SAVE®:



Instant discount is expected to be passed down to the end-use customer. Onsite verifications may be required. Eligible customers are those located in a facility that pay a commercial or industrial rate for electricity through one of the Sponsors only and are not receiving incentives through another program from the Sponsors.

Massachusetts Instant HVAC Incentives

Qualifying Minimum Efficiency and Incentive Levels

Effective January 1, 2024



Water-Cooled Variable Refrigerant Flow (VRF)							
Type	Tier	Size Category ¹	Sub Category	Full Load Cooling Efficiency	Part Load Cooling Efficiency	Heating Efficiency	Customer Incentive (\$/Ton)
Water Source, VRF	1	≥ 65 kBtuh and < 135 kBtuh (≥ 5.4 Tons and < 11.3 Tons)	Split System	12.5 EER	22.0 IEER	4.4 COP	\$250.00
	2			12.5 EER	26.0 IEER	4.8 COP	\$350.00
Water Source, VRF	1	≥ 135 kBtuh and < 240 kBtuh (≥ 11.3 Tons and < 20 Tons)	Split System	11.0 EER	20.0 IEER	4.2 COP	\$250.00
	2			11.0 EER	24.0 IEER	4.8 COP	\$350.00
Water Source, VRF	1	≥ 240 kBtuh ≥ 20 Tons	Split System	11.0 EER	17.0 IEER	4.0 COP	\$250.00
	2			11.0 EER	20.0 IEER	4.6 COP	\$350.00

Air Source Air Conditioners						
Type	Tier	Size Category ¹	Sub Category	Full Load Cooling Efficiency	Part Load Cooling Efficiency	Customer Incentive (\$/Ton)
Air Source, AC	1	< 65 kBtuh (< 5.4 Tons)	Split System and Single Package	11.5 EER2	15.2 SEER2	\$50.00
	2			12.0 EER2	16.0 SEER2	\$150.00
Air Source, AC	1	≥ 65 kBtuh and < 135 kBtuh (≥ 5.4 Tons and < 11.3 Tons)	Split System and Single Package	12.2 EER	16.3 IEER	\$50.00
	2			12.7 EER	18.0 IEER	\$150.00
Air Source, AC	1	≥ 135 kBtuh and < 240 kBtuh (≥ 11.3 Tons and < 20 Tons)	Split System and Single Package	12.2 EER	15.6 IEER	\$50.00
	2			12.2 EER	17.0 IEER	\$150.00
Air Source, AC	1	≥ 240 kBtuh (≥ 20 Tons)	Split System and Single Package	10.8 EER	14.5 IEER	\$50.00
	2			10.8 EER	15.8 IEER	\$150.00

Water/Evaporatively Sourced Air Conditioners and Heat Pumps							
Type	Tier	Size Category ¹	Sub Category	Full Load Cooling Efficiency	Seasonal/Part Load Cooling Efficiency	Heating Efficiency	Customer Incentive (\$/Ton)
Water Source, HP	1	Any Size	Split System and Single Package	14.0 EER	-	4.6 COP	\$80.00
	2			17.0 EER	-	4.6 COP	\$200.00
Water Source or Evaporatively Sourced, AC	1	< 65 kBtuh (< 5.4 Tons)	Split System and Single Package	13.5 EER	14.0 SEER	-	\$50.00
Water Source or Evaporatively Sourced, AC	1	≥ 65 kBtuh and < 240 kBtuh (≥ 5.4 Tons and < 20 Tons)	Split System and Single Package	13.0 EER	15.5 IEER	-	\$50.00
Water Source or Evaporatively Sourced, AC	1	≥ 240 kBtuh (≥ 20 Tons)	Split System and Single Package	12.5 EER	14.5 IEER	-	\$50.00

Packaged Terminal Heat Pumps				
Type	Size Category ¹	Full Load Cooling Efficiency	Heating Efficiency	Customer Incentive (\$/Unit)
Packaged Terminal Heat Pumps	≤ 10,000 Btuh	12.1 EER	3.5 COP	\$500
	> 10,000 Btuh	10.7 EER	3.1 COP	\$500

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Dual Enthalpy Economizer Controls (When Installed With New Qualifying Equipment)	
Equipment	Customer Incentive (\$/Unit)
Outside Air Economizer utilizing 2 enthalpy sensors	\$250.00

Electronically Commutated Motor (ECM) Circulator Pumps for Hydronic Heating or Service Hot Water Installations	
ECM Pump Size	Customer Incentive (\$/Unit)
≤ 1/6 HP	\$100.00
> 1/6 HP and ≤ 3/4 HP	\$200.00
> 3/4 HP and ≤ 3 HP	\$400.00

High Efficiency Condensing Units (HECU) for Refrigeration	
Equipment Size	Customer Incentive (\$/HP)
≥ 1 HP and ≤ 3 HP	\$400.00
> 3 HP and ≤ 6 HP	\$200.00

Commercial PEI-Rated Efficient Water Pumps				
Pump Type	Pump Size Category (Rated HP)	Measure Efficiency (PEI)	Energy Rating (ER)	Customer Incentive (\$/HP/ER)
Constant Speed	≥ 1 HP and < 5 HP	< 0.96	≥ 5	\$5.00
	≥ 5 HP and < 50 HP	< 0.96	≥ 5	\$2.50
	≥ 50 HP and < 200 HP	< 0.96	≥ 5	\$0.50
Variable Speed	≥ 1 HP and < 5 HP	< 0.49	≥ 52	\$1.50
	≥ 5 HP and < 50 HP	< 0.49	≥ 52	\$0.75
	≥ 50 HP and < 200 HP	< 0.49	≥ 52	\$0.20

For more program information: visit MassSave.com/CI-HVAC for additional program information

Note: Pre-approval may be required based on quantity of units purchased or incentives received.

¹Equipment capacity is AHRI rated capacity or capacity at AHRI rating conditions for units without an AHRI rating.

Onsite verifications may be required.

By receiving the incentive during the purchase from an enrolled distributor, the equipment cannot be considered for any other incentive program from the Sponsors of Mass Save.

Incentives and qualifying equipment are subject to change at any time.