

WE ARE MASS SAVE®:



*The path to
carbon neutral*

Carbon neutrality is the future, and the Massachusetts Program Administrators are all in.



“The Massachusetts Program Administrators have been key in driving innovation.”

VINCENT GRAZIANO, RISE Engineering

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The Massachusetts Program Administrators have been a driving force for greenhouse gas reductions in Massachusetts for the past 10 years, and we're ready to do even more in the next decade.

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\$27.4B
total benefits



12.2M
MWh saved



256.9M
Therms saved

747

479

METRIC TONS OF CO₂ REDUCED

FOR THE PAST 10 YEARS...



For the past 10 years, we've been the leading force for carbon reduction in Massachusetts. Using our energy efficiency programs,

Massachusetts residents have reduced their carbon dioxide emissions by 3,747,479 metric tons; that's the equivalent of taking 795,650 of cars off the road, which is a third of all cars on the road in Massachusetts in 2018.

Saving energy means saving money, too.

The cheapest fuel is the kind you don't use, and we've generated \$27.4 billion in benefits for Massachusetts residents and businesses.

And, we've been the best in the nation in lowering our customers' energy use.

For nine consecutive years, Massachusetts was ranked #1 on the American Council for an Energy-Efficient Economy's (ACEEE) State Energy Efficiency Scorecard. The scorecard benchmarks state progress on efficiency policies and programs that save energy while benefiting the environment and promoting economic growth. Per capita, Massachusetts invests between two and five times more in energy efficiency than California.

Our HEAT Loan program provides interest subsidization on over \$100M of loans per year to provide customers with zero-interest financing for energy-efficient home upgrades, positioning us among the most subscribed energy efficiency loan programs in the nation.

Our track record is the best in the nation; here's what we've done so far, and what we're doing next.

To reach our ambitious goals, we'll need to deliver in two major areas: **helping our customers use less energy**, and making **new, clean energy technologies available to everyone**.



BEST IN THE NATION

DELIVERING GREEN TECHNOLOGY



RAY JACKSON

Director of Physical Plant,
University of Massachusetts,
Amherst

“ INSTRUMENTAL IN HELPING US OPTIMIZE WHAT WE HAVE, AND THINK ABOUT WHAT’S NEXT.

Equitably bringing new technology to millions of people is a big challenge.

We’ve spent the last ten years connecting Massachusetts to energy-saving solutions, and no one has done it better.

We’ve weatherized over 250,000 homes, led the way in battery storage technologies, offered hundreds of millions of dollars in incentives for green products, created innovative demand response solutions, pioneered virtual in-home energy assessments, and so much more.

Driving new technology into the market is also a great economic boost.

For every \$1 spent on energy efficiency, the Commonwealth gets back nearly \$4 in benefits. Over the past ten years, that has equaled \$27.4 billion in benefits.

We’ve also employed **approximately 88,000 people in Massachusetts every year**, and we’re working with schools and nonprofits across the state to ensure equitable workforce development,

and help everyone in Massachusetts who wants a career in energy efficiency find one.

Whether it’s heat pumps, or any of the innovative clean energy technologies that are being developed every day, bringing the latest green technology to Massachusetts is going to be key in helping the Commonwealth go carbon neutral, and nobody is better prepared to do that than your Massachusetts Program Administrators.



FOR EVERY **\$1** SPENT ON ENERGY EFFICIENCY, THE COMMONWEALTH GETS BACK NEARLY **\$4** IN BENEFITS.

WE CAN'T DO IT WITHOUT YOU, IT'S ALL ABOUT THE CUSTOMERS

Our energy efficiency programs are, first and foremost, an investment in the future of Massachusetts.

OVER
\$200 MILLION ANNUAL BILL SAVINGS
 FOR RESIDENTIAL CUSTOMERS IN 2020

EE Programs and Their Benefits

Our best-in-the-nation energy efficiency programs are partially funded by the people of Massachusetts, and they have made a great investment. Working together with program staff, customers, volunteers, legislators, and more, we have been able to create and administer innovative and cost-saving solutions with low administrative costs that deliver value year after

year, and have helped make Massachusetts one of the best places in America to live and own a business.

As we look to the future, energy efficiency is one of the key tools Massachusetts can use to continue to lead and innovate. The Massachusetts Program Administrators, contractors, and regulators are all working together to keep

these programs running, and our solutions have been so successful because of this collaborative approach. We'll need all hands on deck to take on tomorrow's challenges – be it global warming, grid modernization, energy equity and access to new technology, or storm preparation – and together we can build an even more efficient Massachusetts.

2020 AT A GLANCE

1.17M
MWh annual energy savings

23.8M
Therms annual gas savings

32,150
Demand Response participants

121.5
MW savings due to Demand Response enrollment



EQUITY: PROGRAM ACCESS IN MASSACHUSETTS GATEWAY CITIES*

Energy efficiency solutions must be accessible to everyone.

The Massachusetts Program Administrators are committed to serving high-need and distressed communities.

Given the investment needed for participants to implement energy efficiency solutions, we created ways for economically-stressed families and businesses to participate and benefit from the long-term savings that follow these



improvements. From 2013 to 2019, we provided over \$680,000,000 in combined electric and gas incentives in Massachusetts' Gateway Cities (urban economic centers that anchor regional communities), and we're

placing even more emphasis on growing both our savings and outreach strategy for these communities, all to make sure everyone in Massachusetts has access to a bright, clean energy future.

Year	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Electric Incentives	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Gas Incentives
2013-2019	58,840,665	1,861,462	\$475,582,210	4,592,553,416	43,491,179	\$206,621,429
2019	8,788,888	338,636	\$83,430,601	739,694,315	6,949,701	\$49,892,174

*Includes the following Gateway municipalities based on criteria under Chapter 23A Section 3A: Attleboro, Barnstable, Brockton, Chelsea, Chicopee, Everett, Fall River, Fitchburg, Haverhill, Lawrence, Leominster, Lowell, Lynn, Malden, Methuen, New Bedford, Peabody, Pittsfield, Quincy, Revere, Salem, Springfield, Taunton, and Worcester. Holyoke and Westfield are not served by the Program Administrators.



2020 RESIDENTIAL



2020 COMMERCIAL & INDUSTRIAL



Income Eligible: Helping those in need

"For forty years, this pioneering collaboration has been installing a comprehensive suite of measures at large scale yet no cost to low-income householders in every corner of the Commonwealth, with full project management and strict quality control to guarantee results, warmth, safety, and customer satisfaction"

ELLIOTT JACOBSON, ACTION INC AND LEAN CHAIR

29K low income participants	\$79.1M total expenditures	18,000 annual electric savings (MWh)	185,500 annual gas savings (Therms)	\$77.4M total benefits
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Program delivery

"We never thought the project would be affordable, but the program helped us make changes we otherwise wouldn't have been able to do... Everything was done in a way that met our needs without startling the animals or interrupting our business."

CARMINE DICENSO, BIZ DAKIN HUMANE SOCIETY

"The entire process was easy. I was so impressed with the quality of work that I had my three other stores evaluated for energy efficiency upgrades."

ARTHUR TUFFAHA, B.D. FURNITURE

“ TESTIMONIALS

WENDY TODD, DNV

Energy efficiency remains the greatest available resource for a sustainable and equitable energy system,

and as Massachusetts charts a path towards Net Zero emissions by 2050, the Mass Save programs will continue to play a pivotal role in meeting these goals. Further, the global energy transition is moving quickly — key energy efficiency markets are transforming, and program offerings are shifting to support behavioral-based approaches, building decarbonization and active demand management, all while businesses are still recovering from the COVID-19 pandemic and figuring out what their new “normal” looks like.

JOHN WELLS, ACTION FOR BOSTON COMMUNITY DEVELOPMENT AND LEAN CHAIR

The constantly evolving Program Administrator-LEAN partnership has been at the cutting edge from its outset...

The partnership has been a national leader in high-tech, rigorously field-tested, cost-effective, climate-protecting solutions that improve health and reduce energy bills, creating templates now used for single-family homes and large multi-family buildings across Massachusetts and the nation. Massachusetts low-income households have thus been among the first to enjoy the benefits of first class, large scale, award-winning energy innovation.

MICHAEL HOGAN, PARADIGM ENERGY SERVICES

Program Administrators provide vendors like us with consistency and stability to help bring innovative

energy efficiency solutions to market, as well as flexibility to help us tackle challenges that arise along the way. We are excited about the innovations and support that Program Administrators will provide in the coming years, and look forward to continuing to fuel Massachusetts businesses with turnkey energy efficiency solutions that make financial and environmental sense.

VINCENT GRAZIANO, RISE ENGINEERING

Over 300 firms work to deliver small businesses and residential customers specialized energy efficiency solutions

across Massachusetts, helping us provide all customers with the best possible energy-saving services tailored to their needs. Program Administrators have been key in driving innovation and bringing custom technologies to market, and we look forward to continuing to work together and find new ways to meet Massachusetts's evolving energy goals.

MAGDA LELEK, ANDELMAN AND LELEK ENGINEERING

We would like to grow our business so we can better help our clients achieve energy efficiency and sustainability goals.

Having a stable and consistent PA system, that we and our clients are familiar with, supports this goal by offering stability in our potential plans... We find the current PA system to be well structured, strong, and dependable.

KATHLEEN BARRETT, ON THE HEAT LOAN

The people who work for the Mass Save program really help you through the process.

It was absolutely positive throughout the whole thing. To my friends, I say, ‘You need to get this assessment.’

MIDNA RAMOS, ON MASS SAVE'S INCOME ELIGIBLE PROGRAMS

I couldn't say anything better about Mass Save. I couldn't put into words how amazing they've been.

My comfort, bills, the air—everything has improved since I got the work done. The program made my house a home.

GEORGE DOWNIE, ON A HOME ENERGY ASSESSMENT

The contractors did an incredible job. I was really impressed...

For people my age on a fixed income, any way that you can save some money is important—and with the program I've been able to do just that.

RICHARD MCKENNA, ON A HOME ENERGY ASSESSMENT

I thought I knew what I needed to know, but my Energy Specialist taught me things I didn't even know

about my house! A couple hours of your time is all it takes to save a couple hundred bucks or more. It was just so easy.

CHARLES G., CHANCELLOR GARDENS APARTMENT COMPLEX

We're seeing lower heating bills.

Tenants are even telling us that it gets hotter or colder faster in their apartment, depending on the season. I wish everyone knew about this program. It's unbelievable.



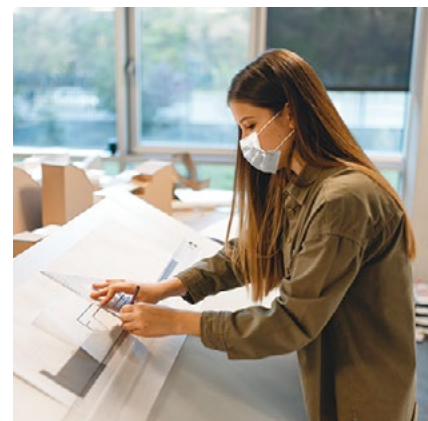
SERVING CUSTOMERS DURING COVID-19

2020 posed several unprecedented challenges, and the Massachusetts Program Administrators responded with the agility and dedication that has continually earned us national recognition. Within days of shifting to working from home, our teams began offering virtual pre-assessments for our customers, and we were the first in the nation to do so. We also rolled out a special product offering, began offering free online training resources to our network of contractors who were affected by the suspension of in-person services, and led the charge to create energy efficiency-specific COVID-19 health and safety guidelines.

To date, more than **4,900 virtual pre-assessments** have been completed, around **1,000 contractors have earned new skills** from the online trainings, and more than **4,400 contractors have been trained on the health and safety guidelines.**



HEALTH AND SAFETY MEASURES



WORKFORCE DEVELOPMENT



VIRTUAL PRE-ASSESSMENTS and enhanced incentives for customers

HOW MUCH DID YOUR TOWN SAVE IN 2019?

Town	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Electric Incentives	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Gas Incentives
Abington	80,088	3,557	\$ 840,609	3,757,975	42,394	\$ 259,336
Acton	155,770	6,348	\$ 1,725,663	7,999,708	154,632	\$ 778,938
Acushnet	42,155	Protected	Protected	3,167,399	Protected	Protected
Adams	91,696	Protected	Protected	3,374,048	Protected	Protected
Agawam	219,105	7,825	\$ 1,734,647	10,875,339	87,143	\$ 750,011
Alford	Protected	Protected	Protected	No gas	No gas	No gas
Amesbury	96,560	4,506	\$ 1,212,127	6,027,584	107,391	\$ 1,123,540
Amherst	Protected	Protected	Protected	Protected	Protected	Protected
Andover	547,335	13,934	\$ 3,317,383	20,460,779	417,003	\$ 4,564,082
Aquinnah	3,672	Protected	Protected	No gas	No gas	No gas
Arlington	154,143	8,716	\$ 1,984,415	14,697,899	309,896	\$ 1,869,114
Ashburnham	Municipal	Municipal	Municipal	No gas	No gas	No gas
Ashby	10,716	Protected	Protected	180,532	Protected	Protected
Ashfield	Protected	Protected	Protected	No gas	No gas	No gas
Ashland	90,708	3,903	\$ 952,340	6,592,206	94,370	\$ 611,426
Athol	71,458	Protected	Protected	No gas	No gas	No gas
Attleboro	321,832	11,206	\$ 4,797,973	14,918,092	109,649	\$ 806,320
Auburn	134,637	6,909	\$ 2,193,711	3,086,739	15,349	\$ 143,790
Avon	62,011	1,769	\$ 510,090	3,540,662	9,545	\$ 109,183
Ayer	117,869	5,959	\$ 1,119,151	4,700,638	342,353	\$ 712,851
Barnstable	376,373	14,447	\$ 5,626,146	27,762,407	397,259	\$ 2,698,762
Barre	26,656	Protected	Protected	No gas	No gas	No gas
Becket	14,017	Protected	Protected	No gas	No gas	No gas
Bedford	265,400	9,256	\$ 2,403,477	14,903,998	304,585	\$ 977,051
Belchertown	64,648	Protected	Protected	No gas	No gas	No gas
Bellingham	104,783	4,105	\$ 920,342	3,443,972	38,026	\$ 417,509
Belmont	Municipal	Municipal	Municipal	10,982,162	Protected	Protected
Berkley	Municipal	Municipal	Municipal	Protected	Protected	Protected
Berlin	22,621	Protected	Protected	264,708	Protected	Protected
Bernardston	14,325	Protected	Protected	No gas	No gas	No gas
Beverly	293,568	15,096	\$ 3,876,738	14,842,288	269,379	\$ 1,899,482
Billerica	421,740	12,717	\$ 2,543,472	22,643,297	259,495	\$ 1,601,347
Blackstone	34,152	Protected	Protected	Protected	Protected	Protected
Blandford	7,762	Protected	Protected	No gas	No gas	No gas
Bolton	33,627	Protected	Protected	Protected	Protected	Protected
Boston	6,245,981	199,239	\$ 51,049,388	308,031,216	4,320,005	\$ 21,505,312
Bourne	Protected	Protected	Protected	Protected	Protected	Protected
Boxborough	Municipal	Municipal	Municipal	1,158,295	Protected	Protected
Boxford	38,396	Protected	Protected	2,563,563	Protected	Protected
Boylston	Municipal	Municipal	Municipal	Protected	Protected	Protected
Braintree	Municipal	Municipal	Municipal	13,359,084	210,159	\$ 1,054,808
Brewster	67,844	3,914	\$ 1,526,360	3,033,199	52,595	\$ 348,744
Bridgewater	144,263	6,695	\$ 1,515,341	9,145,311	117,419	\$ 529,077

“I WOULD RECOMMEND THE MASS SAVE PROGRAM THREE TIMES A DAY.

JOHN DALZELL, RESIDENTIAL CUSTOMER

Town	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Electric Incentives	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Gas Incentives
Brimfield	18,366	Protected	Protected	No gas	No gas	No gas
Brockton	510,970	17,686	\$ 3,853,760	35,694,426	383,754	\$ 2,346,752
Brookfield	14,586	Protected	Protected	253,094	Protected	Protected
Brookline	248,084	12,810	\$ 2,832,156	24,017,636	248,483	\$ 1,095,023
Buckland	7,847	Protected	Protected	No gas	No gas	No gas
Burlington	403,574	11,604	\$ 2,932,989	13,847,099	140,426	\$ 660,960
Cambridge	1,662,654	43,886	\$ 8,342,865	229,682,837	1,578,560	\$ 5,128,708
Canton	235,712	9,592	\$ 2,731,393	12,759,491	97,933	\$ 676,662
Carlisle	24,524	Protected	Protected	1,366,201	Protected	Protected
Carver	64,520	Protected	Protected	2,671,105	Protected	Protected
Charlemont	7,809	Protected	Protected	No gas	No gas	No gas
Charlton	92,503	Protected	Protected	No gas	No gas	No gas
Chatham	68,262	3,294	\$ 1,217,005	5,576,063	76,095	\$ 456,922
Chelmsford	290,000	9,048	\$ 1,724,532	16,945,572	214,749	\$ 1,551,351
Chelsea	249,533	Protected	Protected	14,476,788	Protected	Protected
Cheshire	13,033	Protected	Protected	595,429	Protected	Protected
Chester	Municipal	Municipal	Municipal	No gas	No gas	No gas
Chesterfield	4,372	Protected	Protected	No gas	No gas	No gas
Chicopee	Municipal	Municipal	Municipal	18,389,128	103,487	\$ 933,423
Chilmark	14,733	Protected	Protected	No gas	No gas	No gas
Clarksburg	5,129	Protected	Protected	Protected	Protected	Protected
Clinton	105,320	4,400	\$ 985,358	4,951,805	23,920	\$ 142,873
Cohasset	54,491	2,442	\$ 562,065	3,608,266	32,827	\$ 229,827
Colrain	13,438	Protected	Protected	No gas	No gas	No gas
Concord	Municipal	Municipal	Municipal	10,503,126	91,294	\$ 536,167
Conway	6,547	Protected	Protected	No gas	No gas	No gas
Cummington	4,401	Protected	Protected	No gas	No gas	No gas
Dalton	72,322	Protected	Protected	3,656,883	Protected	Protected
Danvers	Municipal	Municipal	Municipal	11,180,815	125,237	\$ 718,067
Dartmouth	209,542	8,151	\$ 2,231,704	12,414,169	132,195	\$ 787,681
Dedham	200,828	7,404	\$ 2,203,401	12,563,383	139,399	\$ 994,507
Deerfield	60,012	1,887	\$ 622,409	3,637,562	8,377	\$ 48,110
Dennis	109,990	6,894	\$ 2,591,381	8,797,319	203,837	\$ 1,358,600
Dighton	28,363	Protected	Protected	Protected	Protected	Protected
Douglas	38,037	Protected	Protected	No gas	No gas	No gas
Dover	37,109	Protected	Protected	321,358	Protected	Protected
Dracut	130,877	7,573	\$ 1,537,057	11,982,149	140,784	\$ 979,590
Dudley	74,011	Protected	Protected	1,232,333	Protected	Protected
Dunstable	13,182	Protected	Protected	454,394	Protected	Protected
Duxbury	76,811	3,904	\$ 839,648	5,233,419	49,149	\$ 454,093
East Bridgewater	69,474	Protected	Protected	3,166,059	Protected	Protected
East Brookfield	10,476	Protected	Protected	266,308	Protected	Protected
East Longmeadow	198,331	6,576	\$ 1,751,111	8,447,020	85,382	\$ 697,951
Eastham	38,796	2,339	\$ 1,042,334	2,015,490	34,174	\$ 197,506
Easthampton	92,945	4,687	\$ 1,973,384	5,224,339	44,478	\$ 453,844
Easton	157,038	6,598	\$ 1,676,905	7,378,678	87,922	\$ 684,777
Edgartown	67,805	2,306	\$ 777,105	No gas	No gas	No gas

Town	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Electric Incentives	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Gas Incentives
Egremont	10,383	Protected	Protected	No gas	No gas	No gas
Erving	11,684	Protected	Protected	No gas	No gas	No gas
Essex	20,448	Protected	Protected	933,187	Protected	Protected
Everett	253,010	22,781	\$ 4,278,026	19,222,690	329,374	\$ 995,736
Fairhaven	89,284	3,938	\$ 1,132,489	6,481,844	70,711	\$ 577,949
Fall River	531,179	18,641	\$ 4,397,513	42,357,479	205,635	\$ 2,299,829
Falmouth	263,668	11,577	\$ 4,344,016	17,579,676	307,991	\$ 1,913,855
Fitchburg	298,843	9,124	\$ 2,469,626	21,770,050	120,362	\$ 1,098,604
Florida	2,863	Protected	Protected	No gas	No gas	No gas
Foxborough	191,367	19,427	\$ 2,594,894	9,247,810	79,136	\$ 617,301
Framingham	536,762	17,648	\$ 5,497,725	28,673,268	490,635	\$ 2,337,554
Franklin	315,756	12,304	\$ 3,005,307	15,615,354	188,206	\$ 1,402,725
Freetown	56,839	2,028	\$ 685,597	2,530,329	3,486	\$ 22,888
Gardner	124,846	4,958	\$ 1,494,584	4,885,376	44,634	\$ 242,647
Georgetown	Municipal	Municipal	Municipal	2,632,440	Protected	Protected
Gill	9,235	Protected	Protected	No gas	No gas	No gas
Gloucester	232,498	10,721	\$ 2,591,821	9,302,657	234,792	\$ 1,022,032
Goshen	3,859	Protected	Protected	No gas	No gas	No gas
Gosnold	Municipal	Municipal	Municipal	No gas	No gas	No gas
Grafton	143,253	5,024	\$ 1,343,589	11,577,968	79,047	\$ 506,979
Granby	24,911	Protected	Protected	461,837	Protected	Protected
Granville	7,371	Protected	Protected	No gas	No gas	No gas
Great Barrington	64,599	2,934	\$ 974,135	2,529,408	13,742	\$ 91,113
Greenfield	137,486	4,052	\$ 1,478,790	5,363,177	136,711	\$ 802,193
Groton	Municipal	Municipal	Municipal	6,751,931	Protected	Protected
Groveland	Municipal	Municipal	Municipal	2,127,163	Protected	Protected
Hadley	64,828	3,168	\$ 1,195,211	1,540,460	10,933	\$ 78,824
Halifax	34,736	Protected	Protected	909,085	Protected	Protected
Hamilton	36,377	Protected	Protected	1,523,614	Protected	Protected
Hampden	24,256	Protected	Protected	1,060,195	Protected	Protected
Hancock	14,773	Protected	Protected	No gas	No gas	No gas
Hanover	100,267	3,993	\$ 925,995	5,520,693	44,862	\$ 358,291
Hanson	47,426	2,143	\$ 535,787	2,566,620	17,535	\$ 195,926
Hardwick	16,096	Protected	Protected	No gas	No gas	No gas
Harvard	27,121	Protected	Protected	563,568	Protected	Protected
Harwich	91,906	4,726	\$ 2,127,046	6,941,987	137,480	\$ 768,906
Hatfield	35,537	Protected	Protected	1,222,079	Protected	Protected
Haverhill	369,019	16,913	\$ 3,755,519	28,733,818	275,908	\$ 2,411,472
Hawley	1,197	Protected	Protected	No gas	No gas	No gas
Heath	2,286	Protected	Protected	No gas	No gas	No gas
Hingham	Municipal	Municipal	Municipal	8,758,885	Protected	Protected
Hinsdale	10,567	Protected	Protected	No gas	No gas	No gas
Holbrook	51,339	Protected	Protected	2,826,698	Protected	Protected
Holden	Municipal	Municipal	Municipal	3,074,375	Protected	Protected
Holland	11,536	Protected	Protected	No gas	No gas	No gas
Holliston	81,192	3,774	\$ 1,156,247	5,220,314	82,620	\$ 623,887
Holyoke	Municipal	Municipal	Municipal	Municipal	Municipal	Municipal

Town	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Electric Incentives	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Gas Incentives
Hopedale	32,754	Protected	Protected	647,274	Protected	Protected
Hopkinton	264,905	5,736	\$ 1,896,455	6,332,206	108,588	\$ 724,991
Hubbardston	15,488	Protected	Protected	No gas	No gas	No gas
Hudson	Municipal	Municipal	Municipal	8,146,300	Protected	Protected
Hull	Municipal	Municipal	Municipal	4,144,572	Protected	Protected
Huntington	9,867	Protected	Protected	No gas	No gas	No gas
Ipswich	Municipal	Municipal	Municipal	4,360,436	Protected	Protected
Kingston	88,425	3,486	\$ 1,041,901	3,184,320	36,462	\$ 199,341
Lakeville	3,154	Protected	Protected	1,172,116	Protected	Protected
Lancaster	41,206	Protected	Protected	1,034,746	Protected	Protected
Lanesborough	19,237	Protected	Protected	299,266	Protected	Protected
Lawrence	395,470	11,437	\$ 2,681,698	38,169,435	426,937	\$ 4,318,261
Lee	72,712	2,017	\$ 425,443	3,628,500	26,606	\$ 239,927
Leicester	58,435	Protected	Protected	439,691	Protected	Protected
Lenox	51,681	1,907	\$ 466,935	3,789,005	23,614	\$ 132,541
Leominster	419,882	15,152	\$ 4,004,470	14,005,143	106,228	\$ 901,383
Leverett	7,342	Protected	Protected	No gas	No gas	No gas
Lexington	426,443	9,712	\$ 2,651,443	14,657,052	173,900	\$ 841,917
Leyden	Protected	Protected	Protected	No gas	No gas	No gas
Lincoln	39,715	Protected	Protected	2,610,329	Protected	Protected
Littleton	Municipal	Municipal	Municipal	3,872,439	Protected	Protected
Longmeadow	73,266	4,902	\$ 1,325,143	7,235,775	97,662	\$ 990,022
Lowell	648,202	19,222	\$ 4,345,519	48,191,097	813,348	\$ 3,186,421
Ludlow	122,218	4,985	\$ 1,567,916	5,551,474	42,471	\$ 381,523
Lunenburg	52,335	2,681	\$ 1,090,647	3,064,498	34,946	\$ 140,849
Lynn	390,620	13,683	\$ 3,367,169	45,235,509	633,440	\$ 3,261,530
Lynnfield	Municipal	Municipal	Municipal	5,327,771	Protected	Protected
Malden	260,227	11,229	\$ 2,696,833	20,316,169	153,632	\$ 1,119,892
Manchester	30,642	Protected	Protected	2,678,153	Protected	Protected
Mansfield	Municipal	Municipal	Municipal	8,575,630	65,864	\$ 723,190
Marblehead	Municipal	Municipal	Municipal	8,697,998	Protected	Protected
Marion	37,387	Protected	Protected	1,610,844	Protected	Protected
Marlborough	542,203	16,176	\$ 3,503,984	21,276,983	302,257	\$ 1,453,504
Marshfield	119,013	7,099	\$ 1,733,636	9,210,610	81,374	\$ 845,455
Mashpee	109,011	5,147	\$ 1,722,246	8,228,472	165,066	\$ 1,212,287
Mattapoissett	36,405	Protected	Protected	1,777,574	Protected	Protected
Maynard	63,706	2,052	\$ 584,653	3,591,038	43,879	\$ 404,117
Medfield	59,181	3,548	\$ 945,147	4,595,173	53,847	\$ 505,774
Medford	302,482	18,354	\$ 3,462,980	24,004,928	300,926	\$ 1,872,617
Medway	70,282	3,030	\$ 928,693	3,498,243	35,404	\$ 339,463
Melrose	110,142	7,031	\$ 1,589,443	9,088,625	164,256	\$ 952,974
Mendon	30,467	Protected	Protected	320,594	Protected	Protected
Merrimac	Municipal	Municipal	Municipal	2,134,852	Protected	Protected
Methuen	255,798	10,998	\$ 2,412,467	18,338,115	156,051	\$ 1,707,425
Middleborough	Municipal	Municipal	Municipal	Municipal	Municipal	Municipal
Middlefield	1,978	Protected	Protected	No gas	No gas	No gas
Middleton	Municipal	Municipal	Municipal	3,750,623	Protected	Protected

Town	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Electric Incentives	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Gas Incentives
Milford	225,086	7,831	\$ 2,521,674	10,579,970	225,750	\$ 801,313
Millbury	113,644	3,757	\$ 1,104,151	5,447,065	34,916	\$ 158,049
Millis	42,842	2,236	\$ 691,025	1,943,517	34,856	\$ 226,392
Millville	10,285	Protected	Protected	Protected	Protected	Protected
Milton	119,690	6,452	\$ 1,720,540	10,563,471	266,930	\$ 1,334,067
Monroe	Protected	Protected	Protected	No gas	No gas	No gas
Monson	41,331	Protected	Protected	721,369	Protected	Protected
Montague	80,896	Protected	Protected	1,875,641	Protected	Protected
Monterey	6,980	Protected	Protected	No gas	No gas	No gas
Montgomery	3,117	Protected	Protected	No gas	No gas	No gas
Mt Washington	1,363	Protected	Protected	No gas	No gas	No gas
Nahant	14,300	Protected	Protected	1,616,605	Protected	Protected
Nantucket	169,443	6,645	\$ 1,430,057	No gas	No gas	No gas
Natick	274,443	10,005	\$ 2,573,835	13,628,902	168,381	\$ 1,546,313
Needham	309,054	12,103	\$ 3,339,036	12,691,493	143,039	\$ 1,063,380
New Ashford	Protected	Protected	Protected	No gas	No gas	No gas
New Bedford	522,201	15,699	\$ 4,381,426	45,407,341	302,622	\$ 2,518,561
New Braintree	6,206	Protected	Protected	No gas	No gas	No gas
New Marlborough	8,721	Protected	Protected	No gas	No gas	No gas
New Salem	Protected	Protected	Protected	No gas	No gas	No gas
Newbury	37,469	Protected	Protected	1,357,128	Protected	Protected
Newburyport	169,306	7,062	\$ 1,264,999	9,956,825	123,264	\$ 927,425
Newton	594,203	26,238	\$ 6,325,315	52,012,682	714,173	\$ 3,586,468
Norfolk	50,306	Protected	Protected	2,055,363	Protected	Protected
North Adams	82,440	3,290	\$ 788,698	6,242,100	20,726	\$ 216,762
North Andover	233,223	22,802	\$ 4,791,412	13,216,297	293,342	\$ 3,076,228
North Attleboro	Municipal	Municipal	Municipal	5,625,784	20,885	\$ 248,197
North Brookfield	32,318	Protected	Protected	860,738	Protected	Protected
North Reading	Municipal	Municipal	Municipal	5,098,585	Protected	Protected
Northampton	223,879	8,230	\$ 2,371,070	18,009,197	130,729	\$ 732,684
Northborough	139,696	5,311	\$ 1,808,967	6,520,584	46,746	\$ 371,835
Northbridge	90,241	4,129	\$ 1,195,721	5,036,530	28,010	\$ 472,529
Northfield	14,175	Protected	Protected	No gas	No gas	No gas
Norton	127,025	4,481	\$ 923,208	7,547,445	81,331	\$ 354,919
Norwell	89,535	3,354	\$ 831,710	3,855,077	23,443	\$ 226,767
Norwood	Municipal	Municipal	Municipal	19,768,167	325,916	\$ 1,394,694
Oak Bluffs	50,647	612	\$ 508,013	No gas	No gas	No gas
Oakham	8,026	Protected	Protected	No gas	No gas	No gas
Orange	41,291	Protected	Protected	No gas	No gas	No gas
Orleans	62,503	2,892	\$ 1,453,215	2,577,225	42,936	\$ 201,040
Otis	12,757	Protected	Protected	No gas	No gas	No gas
Oxford	109,881	10,702	\$ 1,888,874	2,486,432	2,296	\$ 5,691
Palmer	91,700	3,533	\$ 1,229,424	1,571,231	5,208	\$ 20,355
Paxton	Municipal	Municipal	Municipal	No gas	No gas	No gas
Peabody	Municipal	Municipal	Municipal	24,454,104	276,122	\$ 2,387,983
Pelham	5,504	Protected	Protected	No gas	No gas	No gas
Pembroke	101,264	4,050	\$ 1,321,604	5,027,133	34,048	\$ 332,695

Town	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Electric Incentives	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Gas Incentives
Pepperell	49,748	Protected	Protected	2,065,146	Protected	Protected
Peru	3,115	Protected	Protected	No gas	No gas	No gas
Petersham	5,559	Protected	Protected	No gas	No gas	No gas
Phillipston	7,086	Protected	Protected	No gas	No gas	No gas
Pittsfield	334,972	12,799	\$ 3,607,223	24,567,532	82,086	\$ 922,458
Plainfield	3,017	Protected	Protected	No gas	No gas	No gas
Plainville	69,709	2,618	\$ 565,204	1,714,212	11,454	\$ 91,674
Plymouth	400,349	16,644	\$ 4,758,229	15,025,637	169,086	\$ 1,475,240
Plympton	18,502	Protected	Protected	327,775	Protected	Protected
Princeton	Municipal	Municipal	Municipal	No gas	No gas	No gas
Provincetown	43,792	2,151	\$ 1,379,545	No gas	No gas	No gas
Quincy	570,378	22,293	\$ 4,782,646	33,621,736	413,120	\$ 2,180,374
Randolph	153,068	5,716	\$ 1,371,633	11,186,336	118,746	\$ 1,022,172
Raynham	Municipal	Municipal	Municipal	Protected	Protected	Protected
Reading	Municipal	Municipal	Municipal	6,045,657	Protected	Protected
Rehoboth	55,255	Protected	Protected	276,691	Protected	Protected
Revere	228,130	8,583	\$ 2,457,143	15,734,884	188,976	\$ 1,209,336
Richmond	8,843	Protected	Protected	No gas	No gas	No gas
Rochester	25,718	Protected	Protected	365,221	Protected	Protected
Rockland	108,462	3,936	\$ 837,801	6,201,036	69,584	\$ 386,171
Rockport	41,021	Protected	Protected	Protected	Protected	Protected
Rowe	5,765	Protected	Protected	No gas	No gas	No gas
Rowley	Municipal	Municipal	Municipal	2,059,229	Protected	Protected
Royalston	4,645	Protected	Protected	No gas	No gas	No gas
Russell	3,518	Protected	Protected	No gas	No gas	No gas
Rutland	32,134	Protected	Protected	No gas	No gas	No gas
Salem	263,046	21,627	\$ 4,270,585	17,292,946	322,357	\$ 2,162,214
Salisbury	59,404	2,635	\$ 567,628	3,148,522	33,932	\$ 209,967
Sandisfield	5,893	Protected	Protected	No gas	No gas	No gas
Sandwich	183,070	4,915	\$ 2,118,795	6,211,933	93,922	\$ 739,662
Saugus	162,869	6,549	\$ 1,521,316	10,285,745	76,485	\$ 632,854
Savoy	2,875	Protected	Protected	No gas	No gas	No gas
Scituate	87,426	4,009	\$ 869,917	6,575,425	64,270	\$ 639,261
Seekonk	106,331	5,566	\$ 1,511,026	4,890,389	41,326	\$ 355,441
Sharon	119,135	Protected	Protected	6,786,787	Protected	Protected
Sheffield	Protected	Protected	Protected	No gas	No gas	No gas
Shelburne	9,766	Protected	Protected	No gas	No gas	No gas
Sherborn	22,014	Protected	Protected	807,254	Protected	Protected
Shirley	58,873	Protected	Protected	2,532,921	Protected	Protected
Shrewsbury	Municipal	Municipal	Municipal	14,259,399	148,538	\$ 1,490,593
Shutesbury	Protected	Protected	Protected	No gas	No gas	No gas
Somerset	79,030	5,487	\$ 1,114,356	6,768,284	248,101	\$ 924,013
Somerville	408,443	11,443	\$ 2,791,724	32,159,131	529,011	\$ 4,065,550
South Hadley	Municipal	Municipal	Municipal	6,338,804	Protected	Protected
Southampton	28,694	Protected	Protected	Municipal	Municipal	Municipal
Southborough	86,240	Protected	Protected	3,462,461	Protected	Protected

Town	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Electric Incentives	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Gas Incentives
Southbridge	120,209	4,889	\$ 1,407,704	5,557,577	33,284	\$ 183,379
Southwick	60,913	2,447	\$ 854,826	1,282,195	9,699	\$ 60,473
Spencer	75,652	2,826	\$ 1,020,729	3,875,931	36,598	\$ 216,988
Springfield	1,044,967	42,669	\$ 14,021,550	88,940,321	535,673	\$ 5,678,318
Sterling	Municipal	Municipal	Municipal	Protected	Protected	Protected
Stockbridge	23,051	Protected	Protected	988,690	Protected	Protected
Stoneham	112,694	5,998	\$ 1,673,284	6,307,970	85,938	\$ 418,930
Stoughton	168,702	6,955	\$ 1,410,301	11,177,010	104,854	\$ 943,454
Stow	Municipal	Municipal	Municipal	1,238,302	Protected	Protected
Sturbridge	102,661	4,610	\$ 1,764,959	No gas	No gas	No gas
Sudbury	111,842	5,813	\$ 1,700,299	7,441,312	108,435	\$ 675,109
Sunderland	16,060	Protected	Protected	27,072	Protected	Protected
Sutton	70,149	3,212	\$ 931,381	1,215,004	116,449	\$ 153,581
Swampscott	69,963	3,670	\$ 775,166	6,158,933	112,184	\$ 631,577
Swansea	82,461	4,224	\$ 852,886	5,654,050	77,912	\$ 571,332
Taunton	Municipal	Municipal	Municipal	19,538,275	158,090	\$ 1,314,949
Templeton	Municipal	Municipal	Municipal	No gas	No gas	No gas
Tewksbury	219,543	7,469	\$ 1,719,490	13,264,117	169,072	\$ 856,494
Tisbury	40,790	1,346	\$ 658,516	No gas	No gas	No gas
Tolland	3,541	Protected	Protected	No gas	No gas	No gas
Topsfield	33,434	Protected	Protected	1,834,672	Protected	Protected
Townsend	65,646	1,861	\$ 410,369	2,163,083	27,673	\$ 263,558
Truro	23,060	1,083	\$ 463,209	No gas	No gas	No gas
Tyngsborough	73,100	2,792	\$ 696,544	4,490,564	81,795	\$ 530,120
Tyringham	2,587	Protected	Protected	No gas	No gas	No gas
Upton	34,687	Protected	Protected	1,264,991	Protected	Protected
Uxbridge	76,647	4,077	\$ 1,024,190	3,079,687	39,288	\$ 218,827
Wakefield	Municipal	Municipal	Municipal	Municipal	Municipal	Municipal
Wales	8,518	Protected	Protected	No gas	No gas	No gas
Walpole	187,344	6,423	\$ 1,620,347	11,588,497	100,959	\$ 715,216
Waltham	696,863	19,309	\$ 5,254,013	29,784,464	406,024	\$ 1,831,513
Ware	70,598	Protected	Protected	No gas	No gas	No gas
Wareham	150,924	7,864	\$ 2,454,637	8,415,559	116,795	\$ 594,751
Warren	Protected	Protected	Protected	Protected	Protected	Protected
Warwick	Protected	Protected	Protected	No gas	No gas	No gas
Washington	2,519	Protected	Protected	No gas	No gas	No gas
Watertown	240,276	9,327	\$ 2,322,253	16,550,017	211,577	\$ 1,136,390
Wayland	75,237	3,643	\$ 900,302	5,420,871	82,867	\$ 523,787
Webster	113,188	4,019	\$ 1,215,018	3,375,870	20,821	\$ 101,567
Wellesley	Municipal	Municipal	Municipal	18,390,018	240,035	\$ 1,190,645
Wellfleet	26,966	2,057	\$ 727,231	No gas	No gas	No gas
Wendell	3,405	Protected	Protected	No gas	No gas	No gas
Wenham	24,853	Protected	Protected	1,596,260	Protected	Protected
West Boylston	Municipal	Municipal	Municipal	2,649,897	Protected	Protected
West Bridgewater	71,536	2,754	\$ 693,156	3,003,951	12,720	\$ 142,199
West Brookfield	19,155	Protected	Protected	795,290	Protected	Protected

Town	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Electric Incentives	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Gas Incentives
West Newbury	19,200	Protected	Protected	355,675	Protected	Protected
West Springfield	224,853	8,319	\$ 2,112,567	16,283,419	82,669	\$ 701,997
West Stockbridge	9,269	Protected	Protected	No gas	No gas	No gas
West Tisbury	24,819	Protected	Protected	No gas	No gas	No gas
Westborough	272,329	9,472	\$ 2,680,290	9,994,641	74,130	\$ 521,733
Westfield	Municipal	Municipal	Municipal	Municipal	Municipal	Municipal
Westford	239,582	6,866	\$ 1,541,973	9,654,511	114,857	\$ 890,774
Westhampton	8,013	Protected	Protected	No gas	No gas	No gas
Westminster	63,409	Protected	Protected	1,401,775	Protected	Protected
Weston	103,973	4,740	\$ 1,552,271	8,470,078	125,372	\$ 547,509
Westport	72,736	3,863	\$ 888,571	4,658,973	35,244	\$ 458,646
Westwood	123,942	8,148	\$ 1,648,881	5,474,975	49,191	\$ 401,736
Weymouth	300,459	12,691	\$ 3,199,218	16,483,411	254,536	\$ 2,023,136
Whately	36,948	Protected	Protected	890,994	Protected	Protected
Whitman	64,299	3,337	\$ 934,003	3,455,645	57,390	\$ 465,879
Wilbraham	90,090	4,193	\$ 1,195,081	4,758,424	35,502	\$ 428,184
Williamsburg	13,533	Protected	Protected	No gas	No gas	No gas
Williamstown	66,823	Protected	Protected	2,585,057	Protected	Protected
Wilmington	Municipal	Municipal	Municipal	12,118,175	193,089	\$ 529,485
Winchendon	44,399	Protected	Protected	No gas	No gas	No gas
Winchester	113,932	6,607	\$ 1,678,418	9,103,534	142,534	\$ 567,891
Windsor	3,148	Protected	Protected	No gas	No gas	No gas
Winthrop	62,567	Protected	Protected	6,355,969	Protected	Protected
Woburn	431,569	13,304	\$ 3,903,419	17,378,739	158,713	\$ 854,112
Worcester	1,242,441	48,100	\$ 11,647,428	105,237,329	962,499	\$ 6,937,253
Worthington	4,498	Protected	Protected	No gas	No gas	No gas
Wrentham	92,581	3,983	\$ 1,219,962	3,726,919	18,198	\$ 126,863
Yarmouth	155,037	7,147	\$ 3,039,680	13,150,988	249,201	\$ 1,721,440

No gas = No gas service available.

Municipal = This town is served by a municipal [electric/gas] utility.

Protected = In order to protect customer privacy, some data has been aggregated.