




## COOL SMART Incentives 2011

Provide ENERGY STAR® Quality Installations to your customers in the COOL SMART program for maximum benefit

Program Requirement	Benefit to Customer	Benefit to Contractor
<b>1. MATCHED EQUIPMENT</b> Any AHRI-rated installation from 2006 to date, 13 SEER or higher must be sized to Manual J calc (+/- 1/2 ton)	Guidelines ensure equipment is properly installed to deliver comfort, dependability and efficiency	Most recent systems should be eligible
<b>2. QIV WITH AIRFLOW TESTING</b> Perform and pass QIV; install CO monitor  Measure system airflow: Pass if 350-450 cfm/ton	Proper system charge, safer home QIV Certificate from COOL SMART Proper system capacity due to advanced testing	\$300
<b>3. TEST DUCTS</b> Test and Pass duct leakage <20% of measured airflow or reduce leakage by 50%	Ensures that AC is connected to a well-sealed duct system	\$2.00/cfm leak reduction \$600.00 max.
<b>4. REPAIR DUCTS</b> (if necessary)	Improved system capacity No- or low-cost duct upgrade	up to \$400
<b>If the installation satisfies #1-4:</b>	<b>\$100</b> <b>ESQI certificate</b>	 <ul style="list-style-type: none"> <li>• <b>\$1300 total possible</b></li> <li>• <b>Website listing as ESQI contractor</b></li> <li>• <b>Increased customer referrals</b></li> <li>• <b>Separates you from the competition</b></li> </ul>