

BRIGHT OPPORTUNITIES

Mass Save Commercial & Industrial Upstream Lighting Program



REDUCED WATTAGE T8 AND T5HO (HIGH OUTPUT) REPLACEMENT LAMPS ARE NOW AVAILABLE FROM PARTICIPATING DISTRIBUTORS AT DISCOUNTED PRICES.

Mass Save has partnered with electrical distributors to offer the design community, architects, contractors, and commercial lighting customers the most efficient reduced wattage T8 and T5HO lamps on the market at a comparable cost to conventional standard wattage T8 and T5HOs.

The eligible reduced wattage T8 and T5HO lamps provide better quality light and lower operating costs. And, with the special pricing, you can install these high-quality T8 and T5HO replacement lamps at the same cost as conventional products - helping you meet the increasing demand for environmentally-conscious products and services.

HOW DOES IT WORK?

Through an agreement with participating electrical distributors, the higher cost of select, reduced wattage T8 and T5HO lamps is paid directly to the distributor by your local electric utility or energy efficiency service provider. In effect, as contractors and commercial lighting customers, you get premium reduced wattage T8 and T5HO replacement technology, without having to pay more than you would for conventional standard wattage products.

ABOUT MASS SAVE

Mass Save® is an initiative sponsored by Massachusetts' gas and electric utilities and energy efficiency service providers, including Berkshire Gas, Cape Light Compact, Columbia Gas of Massachusetts, National Grid, New England Gas Company, NSTAR, Unitil, and Western Massachusetts Electric Company.

The Sponsors of Mass Save work closely with the Massachusetts Department of Energy Resources to provide a wide range of services, incentives, trainings, and information promoting energy efficiency that help residents and businesses manage energy use and related costs.

START SAVING NOW!

To learn more about the benefits of high-performance lighting products, contact your local utility, energy-efficiency service provider or speak to your local electrical distributor. Visit us online at MassSave.com/Professionals Some restrictions may apply.



Save energy and money

with Reduced-Wattage Linear Fluorescent T8 & T5HO Lamps at a comparable cost

PRODUCT DESCRIPTION

Reduced-wattage T8 and T5HO lamps are excellent substitutes for standard wattage T8 and T5HO lamps. They use up to 22% less energy and last 33-67% longer than traditional lamps - saving you money in three ways:

1. Lower utility bills
2. Fewer replacement products, and
3. Reduced labor costs

Many reduced-wattage T8 and T5HO lamps also have better color rendering properties and hold their rated lighting levels longer. That means that products and people will appear in a more natural color.

T8 and T5HO lamps are found in traditional commercial and industrial environments such as retail stores, offices, schools, hospitals, parking garages, etc. and are proven performers in a wide variety of applications. Energy-efficient, reduced wattage T8 and T5HO lamp alternatives provide an excellent replacement opportunity to save you energy and money without sacrificing quality.

IMPORTANT TECHNICAL INFORMATION

- Requires instant-start ballast, unless otherwise listed
- Consult manufacturer's literature for additional product information and technical requirements

SAMPLE COMPARISON	Reduced Wattage T8 Lamp	Conventional T8 Lamp¹
Watts²	28	32
Lamp Life³ (in hours)	24,000 - 40,000	18,000 - 24,000
Color Rendering	80 - 85	71 - 81
Mean Lumen Output⁴	2,550 Lumens	2,565 Lumens
Lumen Maintenance	95%	90%

To learn more about these and other commercial and industrial energy efficiency programs available, visit MassSave.com/Business or join the **Mass Save C&I group on LinkedIn**.

¹ Assumes conventional 700 series lamp. ² Nominal lamp wattage only. Actual wattage will vary by ballast factor and specific ballast used. ³ Assumes instant-start ballast at 3 hours per start. ⁴ Assumes 1.00 ballast factor. Actual lumen output will vary by ballast used.

Note: while Mass Save has made considerable efforts to ensure accurate representation of information, the information provided on this product is based on manufacturer's data. In all cases, lighting designs or modifications should be verified against IESNA lighting standards in order to meet recommended lighting levels.

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