



# THE PATH TO CARBON NEUTRAL

Discover how the Sponsors of Mass Save<sup>®</sup> are transforming the market to reduce greenhouse gas emissions and equitably deliver energy savings across the Commonwealth.

WE ARE MASS SAVE<sup>®</sup>:



[masssave.com](https://masssave.com)

# Creating a more sustainable energy future for Massachusetts



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## 2023 YEAR IN REVIEW

The Mass Save energy efficiency programs continued to drive meaningful reductions in greenhouse gas emissions in 2023. These programs resulted in 223,000 metric tons of CO<sub>2</sub> avoided. That's the equivalent of taking over 53,000 gasoline-powered passenger vehicles off the road for one year. In addition, the energy efficiency programs resulted in 63 million MMBtus savings across all fuel types, which equates to offsetting the total energy usage of more than 718,000 Massachusetts homes for one year.

All told, program participants took advantage of \$755 million in incentives and enjoyed \$2.35 billion worth of total benefits, including 3.2 million MWh in electric savings, 361 million therms saved and 93 MW in summer demand savings. Through the programs, heat pumps were installed in over 28,000 homes, thanks in part to a sizable expansion of the Heat Pump Installer Network. In addition, 55,500 homes were weatherized.

The Sponsors acknowledge the efforts of many stakeholders that helped drive success in 2023. In particular, the Sponsors express their appreciation for the work of the Massachusetts Energy Efficiency Council (EEAC) and its leaders at the Department of Energy Resources, along with the members of the Equity Working Group and the Commercial & Industrial Working Group.

# 223,000

metric tons of CO<sub>2</sub>  
avoided\*



## \$2.35 billion

in total benefits



## 2023 RESULTS

-  223,000 metric tons of CO<sub>2</sub> avoided\*
-  \$2.35 billion in total benefits
-  63 million MMBtus savings from all fuel types\*\*
-  3.2 million MWh in electric savings\*\*
-  361 million therms saved\*\*
-  93 MW in summer demand savings
-  \$755 million in incentives paid
-  14k rental units served
-  22k commercial and industrial participants
-  28k homes with heat pumps installed
-  55.5k homes weatherized

\* That will contribute to the 2030 climate goal

\*\* Net lifetime savings

# LEADING THE WAY ON GREENHOUSE GAS REDUCTIONS

Our 2022–2024 Three-Year Plan continues to support the Commonwealth’s commitment to reduce greenhouse gas emissions. The plan reflects our dedication to realizing the goals of the 2021 and 2022 Climate Acts: putting Massachusetts on the path to net zero emissions by 2050, with increased program access for all residents and businesses. The Sponsors of Mass Save continue to drive weatherization and electrification in the building sector through heating and cooling technologies along with other decarbonization efforts.

Building weatherization remains a foundational measure for achieving greenhouse gas reductions by reducing energy consumption and optimizing sizing of high-efficiency heat pump technologies. Proper weatherization can lower energy consumption from heating and cooling by up to 20%. In 2023, 55,500 homes and businesses were weatherized. In addition, most of the homes that installed heat pumps in 2023 were weatherized, further reducing carbon emissions.

Achieving net zero requires widespread customer adoption of electrification technologies. The Sponsors made exceptional strides on this front in 2023. Heat pump installations remain the linchpin of our electrification effort, and 2023 results were impressive. In 2023, the Sponsors supported the installation of heat pumps in over 28,000 homes, which is nearly 140% of the annual residential heat pump goal. Of those installations, 60% were “full displacements” to further drive decarbonization within each home. To further support electrification efforts, we provided 1,305 heating and cooling consultations in 2023. Heat pumps were the most common topic of discussion, with one customer noting that the consultation “communicated well the information I was looking for.”

The Sponsors recognize the significant challenges posed to customers by delays in rebate processing. We understand that energy efficiency upgrades are an investment for our customers and that rebates are an important part of supporting that process. To support the demand of nearly 300,000 rebates annually and create a faster rebate process, we engaged a new rebate vendor as of July 1, 2023. We’re committed to doing better for our customers as we help to advance a more energy-efficient future.

Reaching net zero greenhouse gas emissions requires fundamental changes in the infrastructure that supports the energy industry. Toward that end, we’re developing workforce and market transformation solutions that increase the speed and quality with which HVAC systems can be electrified. For example, the Sponsors actively promote training initiatives and incentives within the Heat Pump Installer Network (HPIN) to help drive program participation and the adoption of heat pumps. These efforts include a requirement that residential customers use a contractor within the HPIN to receive a heat pump rebate. As a result, HPIN membership expanded to 1,642 companies enrolled (or 1,888 HPIN installers enrolled) in 2023, a 100% year-over-year increase.

In August, the Sponsors announced a partnership with the electrification nonprofit Rewiring America to help customers navigate available decarbonization tax credits under the 2022 Inflation Reduction Act (IRA). A guide to IRA tax incentives is provided to every customer that receives a Home Energy Assessment. The Sponsors support Rewiring America’s goal of inspiring customers to decarbonize while ensuring that no community is left behind in the quest to reach net zero in Massachusetts.



Other outreach efforts included launching an FAQ page on the IRA Tax Credits on [MassSave.com](https://masssave.com) as well as revised rebate pages that spell out rebate types and amounts. Included is a heat pump installation cost example illustrating average installation cost, Mass Save rebate, federal tax credit and net project cost.

2023 also marked the second year of the Mass Save Climate Leaders initiative, which recognizes select Massachusetts organizations for their efforts to curb energy use and lead the Commonwealth to a net zero future. From schools and universities to supermarkets and municipalities, these environmentally conscious organizations demonstrate a commitment to sustainability while leveraging the expertise and incentives offered by the Sponsors to impact their communities in a positive way.

As demonstrated in 2023, these nation-leading programs are making significant contributions to reducing greenhouse gas emissions across the state through electrification.

**Heat pumps were installed in over 28,000 Massachusetts homes in 2023; nearly 140% of the annual heat pump goal.**



Rep. Jeffrey Roy, Commissioner Staci Rubin and Commissioner Elizabeth Mahony alongside representatives from Arlington Public Schools, a 2023 Mass Save Climate Leader, and supporting Mass Save Sponsors



**“**  
**We are thrilled to work alongside the Sponsors of Mass Save to reach new communities in Massachusetts who want to increase their energy savings and improve home comfort. We look forward to increasing program accessibility in Massachusetts for both residents and businesses and helping them work towards a cleaner, more electric future.**  
**”**

– Keishaa Austin, head of community at Rewiring America

The Mass Save Heat Pump Installer logo is one example of how the Mass Save Sponsors are working with the HPIN to drive program participation.

# YOUR PATH TO HOME ELECTRIFICATION

The Sponsors of Mass Save have created a step-by-step process to home electrification based on research and best practices.



## Step 1: Weatherize Your Home

Weatherization, including insulation and air sealing, helps reduce the amount of energy your home uses to stay warmer in the winter and cooler in the summer. This can dramatically improve the comfort of your home and may allow you to buy a smaller, less expensive heating and cooling system.



## Step 2: Consider Your Electric Panel

If you haven't upgraded your home's electrical panel, consult a qualified electrician. An upgrade may be necessary to prepare your home for electrification and can be included in a 0% interest loan through the Mass Save HEAT Loan Program.



## Step 3: Electrify Your Heating, Cooling and Major Appliances

Get off fossil fuels and switch to all-electric options for your major home systems like space heating, water heating and cooking.



## Step 4: Electrify Your Small Appliances and Tools

Options for electric lawn mowers, small appliances and more can help you fully electrify your home.



## Step 5: Power With Renewables and Battery Storage

Installing solar panels and a battery storage system or subscribing to a community solar plan means you can power your electrified home with 100% renewable energy.



## ENHANCING PROGRAM ACCESS FOR ALL



Providing energy efficiency solutions for all residents and businesses across the Commonwealth remains a top priority. The Sponsors of Mass Save identified groups with historically lower rates of participation — including under-resourced communities, renters and landlords, moderate-income customers, customers who speak a language other than English and small businesses — and facilitated equitable access to program benefits.

Collaboration with community partners is critical. Our partners include the Low-Income Energy Affordability Network (LEAN), Massachusetts Community Action Agencies and local development and assistance programs. Together, we've developed effective strategies, incentives and targeted messaging, resulting in increased access to energy solutions.

The Sponsors work closely with trusted local Community Action Agencies (CAAs) to support low-income customers, defined as households earning 60% or below the state median income, to provide weatherization, remove weatherization barriers such as asbestos and install new heat pumps at no cost. CAA partners deliver complete project management, providing guidance, technical expertise and contractor management and oversight to ensure the most appropriate decarbonization strategy in consultation with low-income customers. Additionally, moderate-income customers (those earning 61-80% of state median income) qualify for enhanced incentives, including no-cost weatherization upgrades, greater rebates and more. In 2023, over 9,500 homes of low and moderate income customers were weatherized. Furthermore, nearly 2,800 heat pumps were installed in homes of low- and moderate-income customers. We've also enhanced our website to allow customers to input household income information and increase the visibility of income-based offers.

The Sponsors also increased outreach to renters through the Strategic Renters Plan, which promotes a 100% weatherization incentive for rental units and improves outreach to multifamily properties. To drive these efforts, the Sponsors have developed educational content, including multilingual videos, specifically for renters and landlords. Additional resources include webinars in multiple languages, including Haitian Creole and Spanish. In 2023, over 14k rental units were served.

**In 2023, over  
14k rental units  
were served.**



# ENHANCING PROGRAM ACCESS FOR ALL

Central to all these efforts is the Community First Partnership Program. Designed to strengthen partnerships with local organizations in under-resourced communities, the program provides up to \$60,000 of financial support per year for up to three years to incentivize participation in energy efficiency initiatives. Participation has expanded to 52 communities, many of which represent Environmental Justice Communities as well as communities with higher populations of residents who speak a language other than English at home.

Another example of our wide-ranging outreach is the Mass Save Community Education Grant. In 2023, the Sponsors of Mass Save selected 10 grant recipients, who received grant amounts totaling \$250,000. These grants are designed to engage residents through energy efficiency education and literacy to help equitably reduce the energy burden and carbon footprint of Environmental Justice Communities in Massachusetts.

In addition, the Sponsors further support small businesses through the Main Streets initiative. This intensive effort engages small businesses in designated towns to conduct energy assessments and drive participation in energy efficiency programs. There were 91 Main Streets events held in 2023, with the majority taking place in under-resourced and/or Environmental Justice Communities. While small businesses historically have focused on measures such as lighting upgrades, the Sponsors are transitioning the market to better serve small businesses more comprehensively to maximize the savings opportunities. In 2023, 361 small businesses were weatherized.

To address another barrier — the language gap between English and other languages frequently spoken in Massachusetts, such as Spanish, Portuguese, Mandarin, Cantonese and Haitian Creole — we've partnered with a language and accessibility consultant to provide recommendations to best serve these customers. Through needs assessments and focus groups, we've identified specific resources and processes to aid communities with large populations of residents and businesses who speak languages other than English in successfully accessing these programs. Recommendations for further improvements include staffing training requirements and use of translation services, and multilingual partners when possible, to optimize outreach and engagement with speakers of a language other than English.



## Community First Partners

Community	Organization
Adams	BRPC
Andover	Groundwork Lawrence
Aquinnah	Vineyard Power
Arlington	Municipality
Attleboro	Clean Water Action
Beverly	Municipality
Boston	Municipality
Brockton	Cape Verdean Association of Brockton
Cambridge	Municipality
Chelsea	Northern Suffolk Sustainability Office
Chilmark	Vineyard Power
Edgartown	Vineyard Power
Everett	Municipality
Fall River	Clean Water Action
Framingham	Municipality
Gloucester	Municipality
Great Barrington	BRPC
Haverhill	Groundwork Lawrence
Lanesborough	BRPC
Lawrence	Groundwork Lawrence
Lee	BRPC
Lowell	Municipality
Lynn	Municipality
Malden	Municipality
Melrose	Municipality
Methuen	Groundwork Lawrence
Natick	Municipality
New Bedford	Clean Water Action
North Adams	BRPC

Community	Organization
North Andover	Groundwork Lawrence
Norwood	Municipality
Oak Bluffs	Vineyard Power
Pittsfield	Ener-G-Save
Quincy	QARI
Randolph	QARI
Revere	Northern Suffolk Sustainability Office
Salem	Municipality
Sharon	Municipality
Shelburne	Municipality
Springfield	Ener-G-Save
Swampscott	Municipality
Taunton	Clean Water Action
Tisbury	Vineyard Power
Walpole	Municipality
Watertown	Municipality
West Springfield	Ener-G-Save
West Tisbury	Vineyard Power
Westborough	Municipality
Westport	Clean Water Action
Williamstown	BRPC
Winthrop	Northern Suffolk Sustainability Office
Worcester	Municipality

**91** Main Streets events were held in 2023.

# STRENGTHENING AND DIVERSIFYING THE WORKFORCE

The energy efficiency workforce has grown to approximately 75,000 strong in Massachusetts. Our continued success requires not only meeting ambitious building efficiency, energy savings and decarbonization goals. We must also develop a more representative energy efficiency workforce and supply chains that serve all customers equitably and reflect the diversity of the communities that comprise the Commonwealth.

Toward that end, the Sponsors of Mass Save have increased engagement with minority- and women-owned business enterprises (MWBEs). For example, the Sponsors hosted Supplier Diversity Summits to encourage minority suppliers' participation in Mass Save programs. MWBE members had the opportunity to speak with current lead vendors, sign up for the SAP Business Network's Ariba app to receive information about RFPs and network with staff from the Sponsors and other MWBEs. A guide was also developed and distributed to diverse suppliers to serve as a resource for how to work with the Sponsors. The document provides helpful links, an opportunity overview, a summary of the Mass Save offerings and services, contact information and more.

Another 2023 success story was our Clean Energy Pathways program, which provides three-month paid internships to new entrants who are interested in the clean energy workforce, especially young adults of diverse backgrounds. This program partners with MassHire Workforce Boards and Career Centers, technical schools and post-secondary institutions along with several diverse community-based organizations that have rich local networks. In 2023, the 25 interns placed in the program gained real-world experience with HVAC, weatherization and building management systems. Of the 22 interns who completed the program, 14 have already achieved its ultimate goal: full-time job offers. These efforts also

include providing energy efficiency career education in high schools and upskilling contractors and workers. The program is just one example of the Sponsors' ongoing efforts to sustain a broad, fully represented energy efficiency workforce.

The Mass Save Workforce Partnership Grant, designed to increase the sustainability of the energy efficiency workforce by prioritizing funding within Environmental Justice Communities to upskill contractors and transition new workers, had great success in 2023. Overall, 17 organizations applied across 12 Environmental Justice Communities. Four awardees received a total of \$156,528 in grant funding to apply toward contractor training and transitioning new workers into the energy efficiency workforce.

Significant updates were made to MassSave.com to enhance the resources, tools and information available to trade partners, including an events and training calendar as well as a career board. In conjunction with the Massachusetts Energy Efficiency Partnership, the Sponsors offered nine training classes in 2023. Vendor attendance was generally strong.

In addition, the Sponsors offered a discounted rate on Certified Energy Manager and Certified Energy Auditor training to all small-business turnkey program vendors.

Moreover, to achieve the Commonwealth's strategically diversified workforce development and net zero greenhouse gas objectives, we continue to work collaboratively with the Massachusetts Clean Energy Center and engage with state agencies, community-based organizations and educational institutions to achieve these ambitious clean energy goals.



Clean Energy Pathways interns at graduation



A session at the Supplier Diversity Summit



**Lowering the barriers to entering the clean energy industry is a top priority. Many young adults want to seek out a career in clean energy but don't have the access or resources to start that process. Our goal is to bridge that gap, creating job opportunities and a more diverse workforce while also making strides towards a clean energy future. It's an honor to watch their confidence and skills grow over the course of the program and watch them find personal success.**



– Christopher Porter, director, Customer Energy Management, at National Grid

## WHAT PEOPLE ARE SAYING



**I graduated from high school and didn't have much direction. I felt very overwhelmed trying to figure out what to do. This program gave purpose and motivated me.**



– Clean Energy Pathways intern reflecting at graduation

**"I think it should be important to every citizen, and it's also more important for us being on the island. We need to do everything we can to reduce our carbon footprint."**

– Bernard Chiu, Harbor View Hotel owner and Cape Light Compact customer

**"The path towards a decarbonized future requires community trailblazers who set an example for their peers to follow as well as robust programs with the financial and technical resources necessary to support these efforts. Thank you to these Mass Save Climate Leaders for contributing to the Commonwealth's pursuit of ambitious climate goals."**

– Rep. Jeffrey Roy, House chair of the Joint Committee on Telecommunications, Utilities and Energy

**"The Caribbean Youth Club is grateful for the Mass Save Workforce Partnership Grant that will support our Dreamers Financial Independence Track. The grant and partnership are critical starting points in the development of viable job training and meaningful work opportunities for the immigrant youth of Boston."**

– Nickey Nesbeth, executive director of the Caribbean Youth Club

**"Generac looks forward to working with the Sponsors of Mass Save to bring distributed batteries, thermostats and heat pumps to residents across Massachusetts. The combination of funding from the DOE GRIP and Mass Save programs will increase reliability for both residents and the grid by integrating and managing these resources."**

– Anne Hoskins, senior vice president of policy and market development at Generac

**"Green Jobs Academy is thankful to the Mass Save Sponsors for the Workforce Partnership Grant for allowing us to expand our support for Spanish-speaking home weatherization workers."**

– Evan Pagliuca, program manager at the Green Jobs Academy.

**"We've been very happy with Eversource and the outcome of this entire energy efficiency project."**

– Sinu Mudumba, Smile Works co-owner and Eversource customer

**"Leading on building decarbonization is critical for the Commonwealth to meet its climate goals. I applaud these 14 institutional leaders for their efforts to address energy efficiency throughout their buildings. DOER will continue to work closely with the Mass Save Sponsors in support of these leaders and looks forward to celebrating more of their successes."**

– Elizabeth Mahony, commissioner of the Department of Energy Resources (DOER)



**This \$1.3 million renovation project at Chestnut Manor is an example of the low-income climate equity work that Community Action Agencies like ABCD engage in on a daily basis in hundreds of communities. We are pleased to have been a partner in the Chestnut Manor project alongside the Arlington Housing Authority and Eversource, a Mass Save Sponsor who has been a great collaborator over the years.**

– Sharon Scott-Chandler, president and CEO at ABCD



# TOWN-BY-TOWN SAVINGS IN 2022

The 2023 town-by-town savings data is currently being processed and will become available after being filed with the Massachusetts Department of Public Utilities.

Data represents residential savings, usage and incentives only. It is not inclusive of commercial and industrial.

**No gas** = No gas service available.

**Municipal** = This town is served by a municipal (electric/gas) utility.

**Suppressed** = In order to protect customer privacy, some data has been aggregated.

Municipality	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Annual Electric Incentives (\$)	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Annual Gas Incentives (\$)
Abington	52,085	826	525,027	2,385,430	35,927	328,450
Acton	74,614	94	1,044,700	4,621,081	94,666	907,742
Acushnet	32,814	63	558,110	1,476,628	19,133	298,269
Adams	22,800	319	310,723	2,003,076	Suppressed	Suppressed
Agawam	102,449	667	991,096	5,422,391	64,125	745,832
Alford	3,828	Suppressed	Suppressed	No Gas	No Gas	No Gas
Amesbury	49,174	644	346,303	3,474,204	52,492	611,070
Amherst	74,630	0	1,463,346	1,472,800	12,148	185,901
Andover	116,839	1,016	1,056,337	8,548,642	81,707	884,347
Aquinnah	3,882	Suppressed	Suppressed	No Gas	No Gas	No Gas
Arlington	115,848	567	2,048,193	10,531,848	236,996	2,018,563
Ashburnham	Municipal	Municipal	Municipal	No Gas	No Gas	No Gas
Ashby	9,797	55	159,274	121,817	Suppressed	Suppressed
Ashfield	6,854	6	153,814	No Gas	No Gas	No Gas
Ashland	57,294	240	646,764	4,365,108	69,204	1,061,445
Athol	38,492	538	1,197,128	No Gas	No Gas	No Gas
Attleboro	134,562	1,329	1,509,557	5,472,238	60,196	1,107,346
Auburn	55,264	578	1,432,022	824,035	Suppressed	Suppressed
Avon	13,951	62	205,998	753,938	Suppressed	Suppressed
Ayer	24,907	245	276,239	1,255,380	27,750	266,419
Barnstable	211,581	925	2,908,388	17,662,083	342,778	3,592,623
Barre	16,880	139	473,930	No Gas	No Gas	No Gas
Becket	12,687	97	220,578	No Gas	No Gas	No Gas
Bedford	46,296	46	417,085	3,680,145	64,485	508,509
Belchertown	50,182	994	1,670,202	No Gas	No Gas	No Gas
Bellingham	53,143	649	1,200,943	1,935,414	28,497	364,491
Belmont	Municipal	Municipal	Municipal	7,720,228	139,493	1,129,812
Berkley	Municipal	Municipal	Municipal	Suppressed	Suppressed	Suppressed
Berlin	12,566	95	238,619	197,819	Suppressed	Suppressed

Municipality	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Annual Electric Incentives (\$)	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Annual Gas Incentives (\$)
Bernardston	8,685	41	409,807	No Gas	No Gas	No Gas
Beverly	110,266	1,479	1,887,970	6,822,377	137,728	1,423,999
Billerica	121,417	1,036	998,474	9,052,908	160,910	1,556,726
Blackstone	26,676	339	420,452	934,404	Suppressed	Suppressed
Blandford	5,150	Suppressed	Suppressed	No Gas	No Gas	No Gas
Bolton	22,051	-22	600,634	Suppressed	Suppressed	Suppressed
Boston	1,438,708	9,485	10,021,959	105,344,517	2,189,292	20,998,104
Bourne	72,072	314	1,620,300	5,328,520	101,309	924,709
Boxborough	Municipal	Municipal	Municipal	547,317	13,649	159,320
Boxford	35,743	147	524,932	2,042,869	25,269	273,772
Boylston	Municipal	Municipal	Municipal	207,005	Suppressed	Suppressed
Braintree	Municipal	Municipal	Municipal	6,060,536	112,174	780,712
Brewster	56,124	339	1,608,701	2,286,129	50,866	451,488
Bridgewater	75,905	613	841,824	2,997,390	23,420	307,237
Brimfield	14,337	186	314,313	No Gas	No Gas	No Gas
Brockton	216,453	4,034	3,435,228	16,863,358	104,625	1,720,166
Brookfield	12,272	121	320,541	136,416	Suppressed	Suppressed
Brookline	127,908	572	1,296,174	11,022,532	168,965	1,338,164
Buckland	6,347	4	186,902	No Gas	No Gas	No Gas
Burlington	79,242	28	872,968	4,107,209	97,179	790,146
Cambridge	241,010	1,519	959,391	17,820,121	227,542	2,783,740
Canton	76,072	364	650,849	5,480,268	84,914	1,023,052
Carlisle	25,537	0	397,528	1,150,073	16,214	151,462
Carver	43,734	0	755,856	1,023,272	Suppressed	Suppressed
Charlemont	5,116	90	131,655	No Gas	No Gas	No Gas
Charlton	48,234	245	1,298,189	No Gas	No Gas	No Gas
Chatham	52,901	327	798,622	4,267,457	80,616	636,920
Chelmsford	104,434	986	661,325	10,103,664	164,236	1,484,477
Chelsea	72,586	393	561,341	6,037,039	134,411	1,317,084
Cheshire	10,365	137	124,024	431,683	Suppressed	Suppressed
Chester	Municipal	Municipal	Municipal	No Gas	No Gas	No Gas
Chesterfield	4,467	Suppressed	Suppressed	No Gas	No Gas	No Gas
Chicopee	Municipal	Municipal	Municipal	8,190,663	58,351	786,382
Chilmark	15,763	Suppressed	Suppressed	No Gas	No Gas	No Gas
Clarksburg	4,789	80	67,835	113,079	Suppressed	Suppressed
Clinton	43,557	504	658,152	2,081,621	85,098	1,168,465

# TOWN-BY-TOWN SAVINGS IN 2022

Municipality	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Annual Electric Incentives (\$)	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Annual Gas Incentives (\$)
Cohasset	35,756	412	343,226	2,486,114	21,849	183,238
Colrain	6,783	Suppressed	Suppressed	No Gas	No Gas	No Gas
Concord	Municipal	Municipal	Municipal	4,692,497	91,291	865,042
Conway	6,718	10	121,681	No Gas	No Gas	No Gas
Cummington	3,449	Suppressed	Suppressed	No Gas	No Gas	No Gas
Dalton	21,900	111	188,086	1,585,061	Suppressed	Suppressed
Danvers	Municipal	Municipal	Municipal	3,966,583	106,256	894,447
Dartmouth	100,195	257	1,479,025	5,726,554	73,090	1,002,627
Dedham	72,055	299	482,828	6,870,339	93,635	1,084,267
Deerfield	18,761	0	433,094	434,924	Suppressed	Suppressed
Dennis	83,091	652	1,766,731	6,471,294	185,687	2,079,245
Dighton	Municipal	Municipal	Municipal	516,445	Suppressed	Suppressed
Douglas	31,678	150	718,221	No Gas	No Gas	No Gas
Dover	34,766	0	555,416	143,947	Suppressed	Suppressed
Dracut	93,189	836	497,641	7,180,596	106,613	920,097
Dudley	37,283	235	878,415	564,227	8,987	78,489
Dunstable	12,782	45	256,819	377,471	5,270	84,940
Duxbury	65,284	35	651,375	3,937,777	34,766	679,518
East Bridgewater	44,641	464	567,533	1,865,954	15,537	226,972
East Brookfield	7,769	62	185,570	126,432	Suppressed	Suppressed
East Longmeadow	50,471	811	283,732	4,128,652	56,915	632,134
Eastham	34,617	183	1,415,286	1,584,845	44,905	424,597
Easthampton	54,138	0	929,796	2,146,041	30,011	383,360
Easton	83,885	712	818,552	3,851,940	24,804	357,597
Edgartown	57,322	142	1,309,154	No Gas	No Gas	No Gas
Egremont	8,686	37	189,473	No Gas	No Gas	No Gas
Erving	5,301	35	85,121	No Gas	No Gas	No Gas
Essex	13,152	180	190,684	565,237	7,164	104,323
Everett	89,351	1,022	543,391	9,636,715	103,598	1,036,155
Fairhaven	45,205	414	552,687	4,173,498	42,689	597,086
Fall River	194,282	2,591	894,905	22,865,876	104,141	2,089,919
Falmouth	153,066	489	3,972,618	11,244,428	248,598	2,473,588
Fitchburg	100,266	941	1,092,542	7,325,099	46,585	1,056,793
Florida	2,204	22	26,050	No Gas	No Gas	No Gas
Foxborough	57,916	475	468,611	3,892,023	25,410	326,320
Framingham	196,769	279	2,288,218	11,648,288	169,323	2,384,095

Municipality	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Annual Electric Incentives (\$)	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Annual Gas Incentives (\$)
Franklin	101,951	791	987,074	6,801,537	89,478	1,040,193
Freetown	31,959	24	620,637	202,147	Suppressed	Suppressed
Gardner	55,321	902	1,774,431	913,020	4,530	118,249
Georgetown	Municipal	Municipal	Municipal	1,785,038	28,443	283,652
Gill	5,159	13	260,584	No Gas	No Gas	No Gas
Gloucester	98,190	1,273	1,943,387	4,727,866	74,574	909,862
Goshen	3,372	66	102,470	No Gas	No Gas	No Gas
Gosnold	Municipal	Municipal	Municipal	No Gas	No Gas	No Gas
Grafton	62,888	428	985,439	3,415,436	55,752	640,948
Granby	20,072	273	446,112	180,782	Suppressed	Suppressed
Granville	6,307	Suppressed	Suppressed	No Gas	No Gas	No Gas
Great Barrington	25,762	369	568,804	784,288	Suppressed	Suppressed
Greenfield	56,547	148	1,125,913	2,338,554	14,594	220,483
Groton	Municipal	Municipal	Municipal	1,053,427	16,017	107,101
Groveland	Municipal	Municipal	Municipal	1,502,299	52,248	628,783
Hadley	20,001	81	679,109	353,860	Suppressed	Suppressed
Halifax	26,147	200	375,385	547,486	Suppressed	Suppressed
Hamilton	25,987	221	499,769	967,452	12,862	179,891
Hampden	18,412	269	245,384	692,081	Suppressed	Suppressed
Hancock	5,040	162	76,488	No Gas	No Gas	No Gas
Hanover	49,987	361	392,513	3,057,069	31,596	385,866
Hanson	34,334	380	375,759	1,821,892	14,317	182,694
Hardwick	9,537	151	196,022	No Gas	No Gas	No Gas
Harvard	22,481	0	782,186	307,648	Suppressed	Suppressed
Harwich	66,806	391	1,645,746	5,196,188	123,100	1,127,008
Hatfield	12,612	83	174,304	550,332	Suppressed	Suppressed
Haverhill	172,585	2,086	1,202,821	16,008,411	216,885	2,899,236
Hawley	Suppressed	Suppressed	Suppressed	No Gas	No Gas	No Gas
Heath	2,344	27	50,455	No Gas	No Gas	No Gas
Hingham	Municipal	Municipal	Municipal	4,839,071	67,306	515,289
Hinsdale	8,260	35	160,443	No Gas	No Gas	No Gas
Holbrook	32,451	283	517,646	1,581,220	11,606	182,188
Holden	Municipal	Municipal	Municipal	1,253,640	Suppressed	Suppressed
Holland	11,468	306	279,366	No Gas	No Gas	No Gas
Holliston	50,405	0	740,753	3,260,668	74,403	898,391
Holyoke	Municipal	Municipal	Municipal	Municipal	Municipal	Municipal

# TOWN-BY-TOWN SAVINGS IN 2022

Municipality	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Annual Electric Incentives (\$)	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Annual Gas Incentives (\$)
Hopedale	20,008	132	531,376	397,770	Suppressed	Suppressed
Hopkinton	68,440	84	1,025,804	3,818,284	72,015	853,721
Hubbardston	14,007	86	379,437	No Gas	No Gas	No Gas
Hudson	Municipal	Municipal	Municipal	4,594,645	46,871	648,721
Hull	Municipal	Municipal	Municipal	3,250,266	57,854	401,276
Huntington	8,255	38	161,678	No Gas	No Gas	No Gas
Ipswich	Municipal	Municipal	Municipal	2,018,713	40,761	388,934
Kingston	48,108	0	649,414	1,523,775	12,465	147,121
Lakeville	Municipal	Municipal	Municipal	313,982	Suppressed	Suppressed
Lancaster	23,796	306	411,873	239,177	4,559	39,963
Lanesborough	12,398	27	188,398	178,323	Suppressed	Suppressed
Lawrence	160,898	1,603	980,001	17,318,418	125,114	2,132,312
Lee	23,423	183	253,379	1,431,061	Suppressed	Suppressed
Leicester	36,615	269	847,053	126,808	Suppressed	Suppressed
Lenox	20,597	231	169,992	1,761,751	Suppressed	Suppressed
Leominster	122,617	1,470	2,332,757	4,778,435	66,579	844,822
Leverett	7,976	0	257,309	No Gas	No Gas	No Gas
Lexington	117,317	59	1,564,876	6,750,403	141,376	1,079,084
Leyden	2,766	Suppressed	Suppressed	No Gas	No Gas	No Gas
Lincoln	29,419	0	355,447	1,584,825	24,683	210,431
Littleton	Municipal	Municipal	Municipal	1,314,179	24,161	225,694
Longmeadow	56,092	364	257,851	5,680,448	73,592	1,060,226
Lowell	237,058	2,104	904,159	23,165,092	287,910	2,628,514
Ludlow	68,494	296	683,368	3,083,389	30,697	412,562
Lunenburg	36,972	72	925,291	615,991	11,017	223,104
Lynn	195,413	2,110	1,765,537	17,621,199	220,479	2,685,604
Lynnfield	Municipal	Municipal	Municipal	3,217,293	45,190	371,411
Malden	134,404	2,011	1,131,513	11,549,236	217,179	1,961,897
Manchester	22,253	247	232,694	No Gas	No Gas	No Gas
Mansfield	Municipal	Municipal	Municipal	4,499,304	32,167	576,662
Marblehead	Municipal	Municipal	Municipal	No Gas	No Gas	No Gas
Marion	23,897	56	398,431	928,814	Suppressed	Suppressed
Marlborough	118,820	1,156	840,683	8,580,195	73,471	1,067,364
Marshfield	85,791	199	548,170	6,791,249	96,282	1,115,171
Mashpee	77,247	439	1,209,886	6,465,874	157,520	1,395,414
Mattapoisett	28,186	147	685,963	1,408,107	11,973	142,459

Municipality	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Annual Electric Incentives (\$)	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Annual Gas Incentives (\$)
Maynard	30,428	21	307,201	2,262,830	28,407	378,501
Medfield	44,609	134	622,069	3,332,619	39,793	522,725
Medford	139,134	1,453	1,146,425	13,503,819	360,544	4,470,277
Medway	41,947	0	599,615	2,270,010	33,014	365,095
Melrose	74,946	1,187	1,458,818	6,378,457	135,210	1,353,331
Mendon	23,177	238	526,456	Suppressed	Suppressed	Suppressed
Merrimac	Municipal	Municipal	Municipal	1,583,450	23,463	201,049
Methuen	133,912	1,734	1,290,529	11,816,001	157,617	1,490,076
Middleborough	Municipal	Municipal	Municipal	Municipal	Municipal	Municipal
Middlefield	1,932	Suppressed	Suppressed	No Gas	No Gas	No Gas
Middleton	Municipal	Municipal	Municipal	1,251,324	35,635	295,655
Milford	82,160	654	1,060,091	4,291,185	35,350	467,071
Millbury	46,138	374	959,898	1,463,646	13,116	181,743
Millis	30,568	138	590,712	1,190,477	36,088	378,214
Millville	9,726	127	215,650	Suppressed	Suppressed	Suppressed
Milton	85,754	208	688,812	7,729,706	155,560	1,289,512
Monroe	Suppressed	Suppressed	Suppressed	No Gas	No Gas	No Gas
Monson	28,436	767	615,543	118,663	Suppressed	Suppressed
Montague	28,068	114	532,180	610,492	Suppressed	Suppressed
Monterey	6,543	69	76,691	No Gas	No Gas	No Gas
Montgomery	3,378	Suppressed	Suppressed	No Gas	No Gas	No Gas
Mount Washington	1,140	Suppressed	Suppressed	No Gas	No Gas	No Gas
Nahant	10,658	230	175,174	1,278,499	15,610	132,020
Nantucket	126,928	671	814,964	No Gas	No Gas	No Gas
Natick	116,956	117	1,368,275	6,825,550	110,765	1,436,941
Needham	108,801	91	996,070	7,327,849	97,308	1,038,392
New Ashford	1,005	Suppressed	Suppressed	No Gas	No Gas	No Gas
New Bedford	207,255	1,763	1,845,159	24,257,441	305,434	5,116,956
New Braintree	3,776	38	85,602	No Gas	No Gas	No Gas
New Marlborough	8,033	57	116,501	No Gas	No Gas	No Gas
New Salem	3,187	147	196,446	No Gas	No Gas	No Gas
Newbury	26,869	205	533,776	699,815	11,768	127,760
Newburyport	59,149	1,017	677,414	5,191,452	91,382	1,053,363
Newton	311,501	737	1,800,889	30,985,133	534,192	4,189,811
Norfolk	38,102	0	920,251	506,469	Suppressed	Suppressed
North Adams	31,882	458	375,374	3,115,858	11,190	179,322

# TOWN-BY-TOWN SAVINGS IN 2022

Municipality	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Annual Electric Incentives (\$)	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Annual Gas Incentives (\$)
North Andover	94,863	803	861,635	6,005,877	48,473	574,207
North Attleboro	Municipal	Municipal	Municipal	2,657,736	17,908	296,687
North Brookfield	16,129	161	245,268	442,352	4,106	50,126
North Reading	Municipal	Municipal	Municipal	2,732,896	54,774	428,828
Northampton	73,148	1,353	1,356,963	5,473,735	58,836	895,878
Northborough	51,633	418	960,528	2,030,448	25,965	323,002
Northbridge	51,099	622	1,147,600	1,583,340	13,354	183,319
Northfield	10,949	0	308,099	No Gas	No Gas	No Gas
Norton	59,570	959	575,769	3,121,880	24,549	285,148
Norwell	43,871	194	508,205	1,879,146	22,289	253,613
Norwood	Municipal	Municipal	Municipal	6,234,370	125,895	1,098,599
Oak Bluffs	36,766	77	1,235,469	No Gas	No Gas	No Gas
Oakham	7,632	45	218,418	No Gas	No Gas	No Gas
Orange	25,981	283	1,564,031	No Gas	No Gas	No Gas
Orleans	40,007	71	1,101,784	1,471,426	33,555	289,819
Otis	11,651	87	206,608	No Gas	No Gas	No Gas
Oxford	47,612	276	1,213,499	65,688	Suppressed	Suppressed
Palmer	44,189	964	648,575	117,632	Suppressed	Suppressed
Paxton	Municipal	Municipal	Municipal	No Gas	No Gas	No Gas
Peabody	Municipal	Municipal	Municipal	8,117,201	121,765	1,002,987
Pelham	5,453	0	224,050	No Gas	No Gas	No Gas
Pembroke	59,780	316	700,281	3,139,451	27,297	359,092
Pepperell	37,628	447	617,150	1,507,205	23,964	283,327
Peru	3,028	Suppressed	Suppressed	No Gas	No Gas	No Gas
Petersham	4,496	12	206,669	No Gas	No Gas	No Gas
Phillipston	6,643	72	198,424	No Gas	No Gas	No Gas
Pittsfield	139,618	1,093	1,790,771	12,667,881	63,869	1,194,735
Plainfield	2,473	Suppressed	Suppressed	No Gas	No Gas	No Gas
Plainville	32,475	311	455,778	761,498	Suppressed	Suppressed
Plymouth	225,693	427	3,610,091	7,888,392	173,840	2,500,116
Plympton	11,357	0	143,891	155,422	Suppressed	Suppressed
Princeton	Municipal	Municipal	Municipal	No Gas	No Gas	No Gas
Provincetown	23,793	0	1,546,759	No Gas	No Gas	No Gas
Quincy	231,352	2,405	1,961,199	17,883,133	538,014	6,806,033
Randolph	86,161	908	904,824	6,114,778	84,559	1,229,472
Raynham	Municipal	Municipal	Municipal	1,177,884	Suppressed	Suppressed

Municipality	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Annual Electric Incentives (\$)	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Annual Gas Incentives (\$)
Reading	Municipal	Municipal	Municipal	3,738,348	90,874	657,617
Rehoboth	46,554	325	831,740	Suppressed	Suppressed	Suppressed
Revere	123,390	1,075	744,893	10,169,223	118,445	999,467
Richmond	8,812	Suppressed	Suppressed	No Gas	No Gas	No Gas
Rochester	21,609	18	405,097	268,191	Suppressed	Suppressed
Rockland	50,465	552	514,686	3,200,482	32,177	293,968
Rockport	29,792	412	1,062,548	17,974	Suppressed	Suppressed
Rowe	1,561	14	16,629	No Gas	No Gas	No Gas
Rowley	Municipal	Municipal	Municipal	1,203,288	15,734	136,862
Royalston	4,478	67	99,041	No Gas	No Gas	No Gas
Russell	Municipal	Municipal	Municipal	No Gas	No Gas	No Gas
Rutland	27,389	341	1,153,004	No Gas	No Gas	No Gas
Salem	108,700	3,225	2,758,718	8,426,644	297,038	2,965,461
Salisbury	32,396	447	397,739	1,836,465	35,139	372,400
Sandisfield	6,389	Suppressed	Suppressed	No Gas	No Gas	No Gas
Sandwich	78,902	297	3,145,266	4,464,140	111,106	1,265,223
Saugus	84,711	1,396	1,178,084	5,631,980	63,275	767,177
Savoy	2,585	Suppressed	Suppressed	No Gas	No Gas	No Gas
Scituate	69,167	470	739,344	5,267,670	72,724	901,080
Seekonk	46,559	386	677,788	2,127,179	15,009	223,059
Sharon	56,046	263	617,592	5,164,951	76,288	933,234
Sheffield	15,136	142	244,353	No Gas	No Gas	No Gas
Shelburne	7,795	70	569,574	No Gas	No Gas	No Gas
Sherborn	21,258	0	385,669	636,230	Suppressed	Suppressed
Shirley	21,763	368	389,886	410,768	6,759	69,484
Shrewsbury	Municipal	Municipal	Municipal	7,450,795	83,180	1,072,352
Shutesbury	6,442	185	304,637	No Gas	No Gas	No Gas
Somerset	49,725	615	355,457	4,932,437	39,582	817,909
Somerville	161,480	1,231	1,085,489	17,764,578	288,400	2,944,468
South Hadley	Municipal	Municipal	Municipal	3,081,006	34,702	445,912
Southampton	22,140	41	376,303	Municipal	Municipal	Municipal
Southborough	40,916	0	942,424	1,694,314	25,239	320,123
Southbridge	54,587	448	717,258	2,263,119	17,511	133,044
Southwick	39,850	122	608,322	569,843	Suppressed	Suppressed
Spencer	40,168	367	827,650	982,133	8,784	50,309
Springfield	463,601	2,916	4,858,937	31,793,232	300,773	4,120,009

# TOWN-BY-TOWN SAVINGS IN 2022

Municipality	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Annual Electric Incentives (\$)	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Annual Gas Incentives (\$)
Sterling	Municipal	Municipal	Municipal	Suppressed	Suppressed	Suppressed
Stockbridge	12,628	118	192,962	465,141	Suppressed	Suppressed
Stoneham	71,010	104	681,576	3,364,762	73,715	518,450
Stoughton	79,638	1,182	1,905,228	5,656,606	49,201	666,702
Stow	Municipal	Municipal	Municipal	664,292	Suppressed	Suppressed
Sturbridge	38,611	359	971,490	No Gas	No Gas	No Gas
Sudbury	76,713	86	776,307	5,151,566	101,479	940,237
Sunderland	14,348	97	259,117	Suppressed	Suppressed	Suppressed
Sutton	36,674	71	858,606	271,091	Suppressed	Suppressed
Swampscott	46,548	750	590,087	4,286,226	115,375	791,220
Swansea	50,140	657	577,442	3,937,503	32,581	646,980
Taunton	Municipal	Municipal	Municipal	8,877,829	37,157	549,171
Templeton	Municipal	Municipal	Municipal	No Gas	No Gas	No Gas
Tewksbury	92,228	751	634,478	7,005,269	114,371	1,007,546
Tisbury	29,102	82	1,130,412	No Gas	No Gas	No Gas
Tolland	3,311	Suppressed	Suppressed	No Gas	No Gas	No Gas
Topsfield	23,047	192	387,678	1,376,885	16,580	163,017
Townsend	25,996	297	275,939	1,231,994	14,478	221,522
Truro	20,523	24	891,249	No Gas	No Gas	No Gas
Tyngsborough	39,470	341	310,122	2,801,303	42,156	345,655
Tyringham	2,769	Suppressed	Suppressed	No Gas	No Gas	No Gas
Upton	27,969	176	645,371	740,787	Suppressed	Suppressed
Uxbridge	47,914	694	789,284	1,513,480	18,345	251,106
Wakefield	Municipal	Municipal	Municipal	Municipal	Municipal	Municipal
Wales	7,106	102	153,093	No Gas	No Gas	No Gas
Walpole	80,685	111	802,506	5,271,724	58,892	761,554
Waltham	156,427	574	1,328,321	10,666,357	275,757	2,170,051
Ware	35,798	587	558,945	No Gas	No Gas	No Gas
Wareham	85,071	374	952,716	4,196,522	85,493	857,381
Warren	18,013	240	313,322	331,679	4,092	30,447
Warwick	2,551	17	101,298	No Gas	No Gas	No Gas
Washington	2,196	Suppressed	Suppressed	No Gas	No Gas	No Gas
Watertown	87,525	323	596,378	8,232,124	213,612	1,903,923
Wayland	57,255	411	732,188	3,985,186	83,975	682,732
Webster	59,099	501	1,252,159	1,548,975	13,708	71,355
Wellesley	Municipal	Municipal	Municipal	9,880,746	149,308	1,121,028

Municipality	Annual Electric Usage (MWh)	Annual Electric Savings (MWh)	Annual Electric Incentives (\$)	Annual Gas Usage (Therms)	Annual Gas Savings (Therms)	Annual Gas Incentives (\$)
Wellfleet	23,534	0	1,287,329	No Gas	No Gas	No Gas
Wendell	2,819	26	141,137	No Gas	No Gas	No Gas
Wenham	14,629	63	294,270	855,185	8,422	92,862
West Boylston	Municipal	Municipal	Municipal	971,593	Suppressed	Suppressed
West Bridgewater	24,695	363	461,110	1,094,268	Suppressed	Suppressed
West Brookfield	13,287	64	238,377	312,528	3,312	18,665
West Newbury	17,255	36	399,474	171,497	Suppressed	Suppressed
West Springfield	91,036	336	528,854	6,073,559	51,982	640,498
West Stockbridge	7,841	37	180,870	Suppressed	Suppressed	Suppressed
West Tisbury	22,766	84	801,912	No Gas	No Gas	No Gas
Westborough	59,201	518	922,126	3,714,069	57,852	698,243
Westfield	Municipal	Municipal	Municipal	Municipal	Municipal	Municipal
Westford	77,976	774	1,167,910	6,320,125	111,201	1,068,913
Westhampton	6,670	4	242,407	No Gas	No Gas	No Gas
Westminster	27,369	244	661,592	321,416	3,002	43,262
Weston	68,245	56	247,469	5,975,322	79,442	616,459
Westport	59,686	481	761,612	3,625,732	32,912	535,761
Westwood	58,813	273	1,387,778	2,932,545	39,530	463,864
Weymouth	165,644	1,660	1,890,063	8,421,071	134,966	1,447,029
Whately	6,045	Suppressed	Suppressed	Suppressed	Suppressed	Suppressed
Whitman	43,994	389	492,000	2,422,874	44,359	457,572
Wilbraham	50,111	770	502,848	2,766,027	30,300	398,802
Williamsburg	8,115	94	294,622	No Gas	No Gas	No Gas
Williamstown	20,616	230	282,817	1,471,012	Suppressed	Suppressed
Wilmington	Municipal	Municipal	Municipal	2,153,104	44,628	380,771
Winchendon	31,105	463	878,602	No Gas	No Gas	No Gas
Winchester	76,820	136	460,979	6,176,208	100,760	697,698
Windsor	3,385	Suppressed	Suppressed	No Gas	No Gas	No Gas
Winthrop	42,723	485	350,174	4,701,423	69,328	551,818
Woburn	116,986	827	1,562,493	5,880,032	194,748	2,016,160
Worcester	429,319	4,637	4,179,697	37,037,786	408,396	5,438,046
Worthington	4,654	Suppressed	Suppressed	No Gas	No Gas	No Gas
Wrentham	43,771	301	622,314	1,558,894	23,263	247,060
Yarmouth	99,594	629	1,884,799	9,236,318	215,284	2,321,430



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