

2024



Commercial & Industrial Natural Gas Equipment



WE ARE MASS SAVE®:



Complete applications must be submitted no later than September 30, 2024.

Failure to provide all required information and/or supporting documents will result in processing delays. Incomplete or incorrect applications will not receive a rebate unless all outstanding information/documentation is received by **September 30, 2024**.

Application Instructions

1. Have a licensed heating contractor or plumber install eligible equipment.
2. Complete this application. If you have questions, email marebates@resource-innovations.com or call (888) 855-0340.
3. Apply for rebate by submitting all required documentation.
 - Online: www.MassSave.com/savings (preferred for expedited processing)
 - Or by email: marebates@resource-innovations.com

Program Details: This rebate program applies to equipment purchased and installed between January 1, 2024, and **September 30, 2024**.
Reminder: Retain a copy of the completed rebate form for your records.

Required Documents

All are required to process application. Failure to provide all required information and/or supporting documents will result in processing delays.

- Completed and signed application
- Copy of the pre-approval rebate letter (if applicable)
- Manufacturer's technical specification sheets ("cut sheets") for each type of eligible equipment purchased
- W-9 form with tax ID number (National Grid customers only)
- Copy of a dated work order, invoice, or receipt within 60 days of installation

Invoice must include the following:

Manufacturer	Efficiency Rating
Model/Serial Number	Contractor Address
Contractor	Installation Address
Installation Costs	Equipment or Measure Installed

High-Efficiency Natural Gas Equipment Rebates

Heating Equipment					
Condensing Boilers ¹	Rating	Rebate	Infrared Heaters	Rating	Rebate
1701 to 2000 MBH	90% Thermal Efficiency or Greater	\$8,000	All Sizes	Low Intensity	\$750
1000 to 1700 MBH	90% Thermal Efficiency or Greater	\$6,000	Integrated Condensing Boiler/Water Heater w/ On-Demand Hot Water	Rating	Rebate
500 to 999 MBH	90% Thermal Efficiency or Greater	\$3,200		Minimum AFUE ² Rating of 95%	\$1,600
301 to 499 MBH	90% Thermal Efficiency or Greater	\$1,600		<i>Must be considered one unit by manufacturer.</i>	
Up to 300 MBH	95% AFUE ² or Greater	\$1,200			
Up to 300 MBH	90% AFUE ² or Greater	\$800			
Furnace	Rating	Rebate	Condensing Unit Heater	Rating	Rebate
Natural Gas Furnace w/ On-Demand DHW	97% AFUE ² or Greater & ECM Motor	\$950	Up to 300 MBH	90% Thermal Efficiency or Greater	\$750
Up to 150 MBH	97% AFUE ² or Greater & ECM Motor	\$600			
Up to 150 MBH	95% AFUE ² or Greater & ECM Motor	\$300			

¹ Condensing boilers are not eligible for rebates on new construction projects.

² AFUE = Annual fuel utilization efficiency. MBH levels are based on the unit's input. Equipment must meet program guidelines. Rebates are given on a per-unit basis not to exceed purchase price.

Other Measure Equipment			
After-Market Boiler Reset Controls	Rebate \$225	Steam Traps (Mechanical Traps Only)	Rebate \$50
Wireless-Enabled Thermostats	Rebate Up to \$100	Showerheads: 1.5 GPM or Less	Rebate Up to \$20
Programmable Thermostats	Rebate Up to \$25	Faucet Aerators: 1.5 GPM or Less	Rebate Up to \$8

Note: these measures will continue into 2025.

Mass Save Application

All fields on this page are required to complete your application.

Indicate the Mass Save Gas Sponsor for This Application

Berkshire Gas Eversource Liberty National Grid Unitil

Indicate the Mass Save Electric Sponsor for This Application (Required for Wireless Thermostat Rebates Only)

Cape Light Compact Eversource National Grid Unitil

Customer/Account Holder Information

COMPANY NAME		CONTACT PERSON		APPLICATION DATE	
INSTALLATION SITE		PHONE		FAX NUMBER	
EMAIL ADDRESS				SQUARE FEET (COVERED BY THIS APPLICATION)	
STREET ADDRESS		CITY	STATE	ZIP	
MAILING ADDRESS (IF DIFFERENT)		CITY	STATE	ZIP	
ELECTRIC COMPANY NAME			ELECTRIC ACCOUNT NUMBER		
GAS COMPANY NAME			GAS ACCOUNT NUMBER		
BUILDING TYPE (PLEASE PLACE "X" IN APPROPRIATE BALLOT BOX)					
Assembly	Fast Food	Hotel	Multistory Retail	Religious	Small Retail
Automotive	Full-Service Restaurant	Large Refrigerated Space	Multifamily High-Rise	K-12 School	University
Big Box	Grocery	Large Office	Multifamily Low-Rise	Small Office	Warehouse
Community College	Heavy Industrial	Light Industrial	Other		
Dormitory	Hospital	Motel			
PROJECT TYPE (SELECT ONE)					
Expansion of an Existing Building		Renovation of an Existing Building			
Change in the Use of Function of the Building Space		New Controls for Improved Performance			
New Equipment for New Process or Expanded Operation		Planned Replacement of Equipment			
Replacement of Failed Equipment		New Building		Fuel Conversion	

Payment Method—Payee Must Submit a W-9 Form (Tax ID # Required if Receiving Rebate)

PAYMENT TO Customer Vendor/Installer		CUSTOMER—TAX ID # (REQUIRED)		VENDOR/INSTALLER—TAX ID # (REQUIRED IF RECEIVING INCENTIVE)	
CHECK PAYABLE TO:		CUSTOMER COMPANY TYPE: Inc. Not Incorp. Exempt		VENDOR COMPANY TYPE: Inc. Not Incorp. Exempt	

Vendor Information

VENDOR/INSTALLER		CONTACT NAME			
STREET ADDRESS		CITY		STATE	ZIP
PHONE		EMAIL ADDRESS			
VENDOR/INSTALLER AUTHORIZED SIGNATURE (NOT APPLICABLE IF CUSTOMER IS PAYEE)				DATE	

Customer Acceptance of Terms

I certify that all statements made in this application are correct to the best of my knowledge and that I have read and agree to the terms and conditions on the back of this form.		ANTICIPATED COMPLETION DATE
NAME	AUTHORIZED SIGNATURE	DATE

Measure Information: The same information must also be included on your invoice.

Measure Information—Heating Equipment								
Type of Equipment	Date Installed	Manufacturer	Model Number	Rating (Thermal Efficiency, AFUE, or Energy Factor)	MBH Input Size	Installed Cost	Qty Installed ¹	Rebate Amount ¹
Condensing Boiler 1701 to 2000 MBH, 90% Thermal Efficiency or Greater \$8,000²								
Condensing Boiler 1000 to 1700 MBH, 90% Thermal Efficiency or Greater \$6,000²								
Condensing Boiler 500 to 999 MBH, 90% Thermal Efficiency or Greater \$3,200²								
Condensing Boiler 301 to 499 MBH, 90% Thermal Efficiency or Greater \$1,600²								
Condensing Boiler up to 300 MBH, 95% AFUE* or Greater \$1,200²								
Condensing Boiler up to 300 MBH, 90% AFUE* or Greater \$800²								
Natural Gas Furnace w/ On-Demand DHW ≥ 97% AFUE & w/ Electronically Commutated Motor (ECM) \$950								
Natural Gas Furnace up to 150 MBH, 97% AFUE* or Greater & ECM \$600								
Natural Gas Furnace up to 150 MBH, 95% AFUE* or Greater & ECM \$300								
Condensing Unit Heater up to 300 MBH, 90% Thermal Efficiency or Greater \$750								
Infrared Heater (Low Intensity) \$750								
Integrated Condensing Boiler/Water Heater w/ On-Demand Hot Water Minimum AFUE* Rating of 95% \$1,600								

¹ All projects where the gas Sponsor is Berkshire, Liberty, or Unitil require pre-approval. Projects that exceed 10 of the same units and/or \$25,000 in rebates require pre-approval where Eversource or National Grid are the gas Sponsor. **Complete** applications must be submitted by **September 30, 2024**. Contact marebates@resource-innovations.com to request a pre-approval.

² Condensing boilers are not eligible for rebates on new construction projects.

Measure Information—Other Equipment							
Type of Equipment	Date Installed	Manufacturer	Model Number	Size of Unit Controlled (BTU)	Installed Cost	Qty Installed ¹	Rebate Amount ¹
After-Market Boiler Reset Controls \$225							
Steam Traps \$50							
Showerheads up to \$20							
Faucet Aerators up to \$8							

¹ All projects where the gas Sponsor is Berkshire, Liberty, or Unitil require pre-approval. Projects that exceed 50 steam traps require pre-approval where Eversource or National Grid are the gas Sponsor. Contact marebates@resource-innovations.com to request a pre-approval.

Measure Information—Thermostat Rebates							
Type of Equipment	Date Installed	Manufacturer	Model Number	Does the Thermostat Control Air Conditioning?	Installed Cost	Qty Installed ¹	Rebate Amount ¹
Programmable Thermostat up to \$25				Yes No			
Wireless-Enabled Thermostat up to \$100				Yes No			

Customers with central AC must provide serial number and MAC address to be eligible for additional offerings.

Anticipated
Total Rebate:

Serial No. _____ MAC Address _____

Terms and Conditions

1. Incentives

Subject to these Terms & Conditions, the Sponsor will pay Incentives to Customer for the installation of EEMs.

2. Definitions

- (a) "Approval Letter" means the letter issued by Sponsor stating Sponsor's approval of Customer's application, the maximum approved Incentives, required date of EEM completion, any changes to Customer's application and any other requirements of the Sponsor related to the Incentives. The Approval Letter may also be referred to as, inter alia, an Offer Letter or Pre-Approval Letter.
- (b) "Customer" means the commercial and industrial ("C&I") customer maintaining an active account for service with either a gas or electric distribution company.
- (c) "EEMs" are those energy efficiency measures described in the Program Materials or other Custom Measures that may be approved by the Sponsor.
- (d) "Facility" means the Customer location in Massachusetts served by the Sponsor where EEMs are to be installed.
- (e) "Incentives" means those payments made by the Sponsor to Customer pursuant to the Program and these Terms and Conditions. Incentives may also be referred to as "Rebates".
- (f) "Mass Save Sponsor" or "Sponsor" means The Berkshire Gas Company, or Cape Light Compact JPE, or Eversource Energy, or Liberty Utilities, or National Grid, or Unil, as applicable. Mass Save Sponsor may also be referred to as "Program Administrator" or "PA".
- (g) "Minimum Requirements Document" means the document setting forth the minimum requirements that may be required by the Sponsor, which, if so required, will be submitted with Customer's application and approved by Sponsor.
- (h) "Program" means any of the energy efficiency programs offered to a C&I Customer by Sponsor.
- (i) "PA" or "Program Administrator" means The Berkshire Gas Company, or Cape Light Compact JPE, or Eversource Energy, or Liberty Utilities, or National Grid, or Unil, as applicable.
- (j) "Program Materials" means the documents and information provided or made available by the Sponsor specifying the qualifying EEMs, technology requirements, costs and other Program requirements.

3. Application Process and Requirement for Sponsor Approval

- (a) The Customer shall submit a completed application to the Sponsor or rebate processor, as required. The Customer may be required to provide the Sponsor with additional information upon request by the Sponsor. For example, Customer will, upon request by the Sponsor, provide a copy of the as-built drawings and equipment submittals for the Facility after EEMs are installed. To the extent required by the Sponsor or by applicable law, regulation or code, this analysis shall be prepared by a Professional Engineer licensed in the state where the Facility is located.
- (b) To be eligible for gas funded EEMs, Customer must have an active natural gas account. To be eligible for electric funded EEMs, a Customer must have an active electric account. Customers must meet any additional eligibility requirements set forth in the Program Materials.
- (c) The Sponsor reserves the right to reject or modify Customer's application. The Sponsor may also require the Customer to execute additional agreements, or provide other documentation prior to Sponsor approval. If Sponsor approves Customer's application, Sponsor will provide Customer with the Approval Letter.
- (d) The Sponsor reserves the right to approve or disapprove of any application or proposed EEMs.
- (e) Sections 3(a)-(c) do not apply in the event that the Program Materials explicitly state that no Approval Letter is required for the Program. In such an event, Customer must submit to Sponsor the following: (i) completed and signed Program rebate form, (ii) original date receipts for purchase and installation of EEMs, and (iii) any other required information or documentation within such time as Program Materials indicate.

4. Pre- and Post-Installation Verification; Monitoring and Inspection

- (a) Customer shall cooperate and provide access to Facility and EEM for PA's pre-installation and post-installation verifications, where applicable. Such verifications must be completed to Sponsor's satisfaction.
- (b) Customer agrees that Sponsor may perform monitoring and inspection of the EEMs for a three-year period following completion of the installation to determine the actual demand reduction and energy savings.

5. Installation Schedule Requirements

Where applicable, if the Customer does not complete installation of the approved EEMs within the earlier of the completion date specified in the Approval Letter or application or twelve (12) months from the date the Sponsor issues written pre-approval of the EEM project, the Sponsor may terminate any obligation to make Incentive payments.

6. Incentive Amounts, Requirements for Incentives and Incentive Payment Conditions

- (a) The Sponsor reserves the right to adjust and/or negotiate the incentive amount. Sponsor will pay no more than the cost to Customer of purchasing and installing the EEM, the calculated incremental cost, the prescriptive rebate on the form, or the amount in the Approval Letter (unless such Approval Letter is not required), whichever is less.
- (b) Sponsor shall not be obligated to pay the Incentive amount until all the following conditions are met: (1) Sponsor approves Customer's application and provides the Approval Letter (unless an Approval Letter is not required by the terms of the Rebate), (2) satisfactory completion of pre-installation and post-installation verifications by Sponsor, where applicable, (3) purchase and installation of EEMs in accordance with Approval Letter, Program Materials, Minimum Requirements Document (where applicable), Customer's application, these Terms and Conditions, and any other required documents, (4) where applicable, all applicable permits, licenses and inspections have been obtained by Customer, (5) Sponsor's receipt of final drawings, operation and maintenance manuals, operator training, permit documents, and other reasonable documentation, where applicable, and (6) Sponsor's receipt of all invoices for the purchase and installation of the EEMs.
- (c) All EEM invoices will include, at the minimum, the model, quantity, labor, materials, and cost of each EEM and/or service, and will identify any applicable discounts or other incentives.
- (d) Sponsor reserves the right, in its sole discretion, to modify, withhold or eliminate the Incentive if the conditions set forth in Section 6(b) are not met.
- (e) Upon Sponsor's written request, Customer will be required to refund any Incentives paid in the event that Customer does not comply with these Terms and Conditions and Program requirements.
- (f) Sponsor shall use commercially reasonable efforts to pay the Incentive amount within forty-five (45) days after the date all conditions in Section 6(b) are met.

7. Contractor Shared Savings Arrangements

If EEMs are being installed by a contractor under a shared savings arrangement, in which the contractor's compensation is based on the savings achieved, the Sponsor maintains the right to determine the cost of purchasing and installing the EEMs.

8. Maintenance of EEMs

Customer shall properly operate and maintain the EEMs in accordance with the manufacturer's recommendations and the terms thereof for the life of the equipment.

9. Program/Terms and Conditions Changes

Program terms and materials (including these Terms & Conditions) may be changed by the Sponsor at any time without notice. The Sponsor reserves the right, for any reason, to withhold approval of projects and any EEMs, and to cancel or alter the Program, at any time without notice. Approved applications will be processed under the Terms and Conditions and Program Materials in effect at the time of the Approval Letter.

10. Publicity of Customer Participation

The Customer grants to the Sponsor the absolute and irrevocable right to use and disclose for promotional and regulatory purposes (a) any information relating to the Customer's participation in the Program, including, without limitation, Customer's name, project energy savings, EEMs installed, and incentive amounts, and (b) any photographs taken of Customer, EEMs, or Facility in connection with the Program, in any medium now here or hereafter known.

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11. Indemnification and Limitation of the Sponsor's Liability

To the fullest extent allowed by law, and except as the Commonwealth of Massachusetts and its agencies are precluded by Article 84 of the Amendments to the Massachusetts Constitution from pledging their credit without prior legislative authority, and the Commonwealth of Massachusetts' cities and towns are precluded by Section 7 of Article 2 of the Amendments to the Massachusetts Constitution from pledging their credit without prior legislative authority, Customer shall indemnify, defend and hold harmless Sponsor, its affiliates and their respective contractors, officers, directors, members, employees, agents, representatives from and against any and all claims, damages, losses and expenses, including reasonable attorneys' fees and costs incurred to enforce this indemnity, arising out of, resulting from, or related to the Program or the performance of any services or other work in connection with the Program, caused or alleged to be caused in whole or in part by any actual or alleged act or omission of the Customer, or any contractor, subcontractor, agent, or third party hired by or directly or indirectly under the control of the Customer, including any party directly or indirectly employed by or under the control of any such contractor, subcontractor, agent, or third party or any other party for whose acts any of them may be liable.

To the fullest extent allowed by law, the Sponsor's aggregate liability, regardless of the number or size of the claims, shall be limited to paying approved Incentives in accordance with these Terms and Conditions and the Program Materials, and the Sponsor and its affiliates and their respective contractors, officers, directors, members, employees, agents, representatives shall not be liable to the Customer or any third party for any other obligation. To the fullest extent allowed by law and as part of the consideration for participation in the Program, the Customer waives and releases the Sponsor and its affiliates from all obligations (other than payment of an Incentive), and for any liability or claim associated with the EEMs, the performance of the EEMs, the Program, or these Terms and Conditions.

12. No Warranties or Representations by the Sponsor

- (a) THE SPONSOR DOES NOT ENDORSE, GUARANTEE, OR WARRANT ANY CONTRACTOR, MANUFACTURER OR PRODUCT, AND THE SPONSOR MAKES NO WARRANTIES OR GUARANTEES IN CONNECTION WITH ANY PROJECT, OR ANY SERVICES PERFORMED IN CONNECTION HERewith OR THEREWITH, WHETHER STATUTORY, ORAL, WRITTEN, EXPRESS, OR IMPLIED, INCLUDING, WITHOUT LIMITATION, WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. THIS DISCLAIMER SHALL SURVIVE ANY CANCELLATION, COMPLETION, TERMINATION OR EXPIRATION OF THE CUSTOMER'S PARTICIPATION IN THE PROGRAM. CUSTOMER ACKNOWLEDGES AND AGREES THAT ANY WARRANTIES PROVIDED BY ORIGINAL MANUFACTURERS', LICENSORS', OR PROVIDERS' OF MATERIAL, EQUIPMENT, OR OTHER ITEMS PROVIDED OR USED IN CONNECTION WITH THE PROGRAM UNDER THESE TERMS AND CONDITIONS, INCLUDING ITEMS INCORPORATED IN THE PROGRAM, ("THIRD PARTY WARRANTIES") ARE NOT TO BE CONSIDERED WARRANTIES OF THE SPONSOR AND THE SPONSOR MAKES NO REPRESENTATIONS, GUARANTEES, OR WARRANTIES AS TO THE APPLICABILITY OR ENFORCEABILITY OF ANY SUCH THIRD PARTY WARRANTIES. THE TERMS OF THIS SECTION SHALL GOVERN OVER ANY CONTRARY VERBAL STATEMENTS OR LANGUAGE APPEARING IN ANY SPONSOR'S OTHER DOCUMENTS.
- (b) Review of the design and installation of EEMs by Sponsor is limited solely to determine whether Program requirements have been met and shall not constitute an assumption by Sponsor of liability with respect to the EEMs. Neither the Sponsor nor any of its employees or contractors is responsible for determining that the design, engineering or installation of the EEMs is proper or complies with any particular laws, codes, or industry standards. The Sponsor does not make any representations of any kind regarding the benefits or energy savings to be achieved by the EEMs or the adequacy or safety of the EEMs.
- (c) Sponsor is not a manufacturer of, or regularly engaged in the sale or distribution of, or an expert with regard to, any equipment or work.
- (d) No activity by the Sponsor includes any kind of safety, code or other compliance review.

13. Customer Responsibilities

Customer is responsible for all aspects of the EEMs and related work including without limitation, (a) selecting and purchasing the EEMs, (b) selecting and contracting with the contractor(s), (c) ensuring contractor(s) are properly qualified, licensed and insured, (d) ensuring EEMs and installation of EEMs meet industry standards, Program requirements and applicable laws, regulations and codes, and (e) obtaining required permits and inspections. Sponsor reserves the right to (a) deny a vendor or contractor providing equipment or services, and (b) exclude certain equipment from the Program.

14. Removal of Equipment

The Customer shall properly remove and dispose of or recycle the equipment, lamps and components in accordance with all applicable laws, and regulations and codes. Customer will not re-install any of removed equipment in the Commonwealth of Massachusetts or the service territory of any affiliate of the Sponsor, and assumes all risk and liability associated with the reuse and disposal thereof.

15. Energy Benefits

As applicable, other than the (i) the energy cost savings realized by Customer, (ii) energy or ancillary service market revenue achieved through market sensitive dispatch, (iii) alternative energy credits, and (iv) renewable energy credits, the Sponsor has the unilateral rights to apply for any credits or payments resulting from the Program or EEMs. Such credits and payments include but are not limited to: (a) ISO-NE capacity, (b) forward capacity credits, (c) other electric or natural gas capacity and avoided cost payments or credits, (d) demand response Program payments. Except for the credits and payments set forth in (i)-(iv) of this Section, Customer agrees not to, directly or indirectly, file payments or credits associated with the Program or EEMs, and further will not consent to any other third party's right to such payments or credits without prior written consent from the Sponsor. Sponsor's rights under this Section are irrevocable for the life of the EEMs unless the Sponsor provides prior written consent.

16. Customer Must Declare and Pay All Taxes

The benefits conferred upon the Customer through participation in this Program may be taxable by the federal, state, and local government. The Customer is responsible for declaring and paying all such taxes. The Sponsor is not responsible for the payment of any such taxes.

17. Counterpart Execution; Scanned Copy

Any and all Program related agreements and documents may be executed in several counterparts. A scanned or electronically reproduced copy or image of such agreements and documents bearing the signatures of the parties shall be deemed an original.

18. Miscellaneous

- (a) Paragraph headings are for the convenience of the parties only and are not to be construed as part of these Terms and Conditions.
- (b) If any provision of these Terms and Conditions is deemed invalid by any court or administrative body having jurisdiction, such ruling shall not invalidate any other provision, and the remaining provisions shall remain in full force and effect in accordance with their terms.
- (c) These Terms and Conditions shall be interpreted and enforced according to the laws of the Commonwealth of Massachusetts. Any claim or action arising under or related to the Program or arising between the parties shall be brought and heard only in a court of competent jurisdiction located in the Commonwealth of Massachusetts.
- (d) In the event of any conflict or inconsistency between these Terms and Conditions and any Program Materials, these Terms and Conditions shall be controlling.
- (e) Except as expressly provided herein, there shall be no modification or amendment to these Terms and Conditions or the Program Materials unless such modification or amendment is in writing and signed by a duly authorized officer of the Sponsor.
- (f) Sections 4(b), 10, 11, 12, 14, 15 & 18 shall survive the termination or expiration of the Customer's participation in the Program.

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